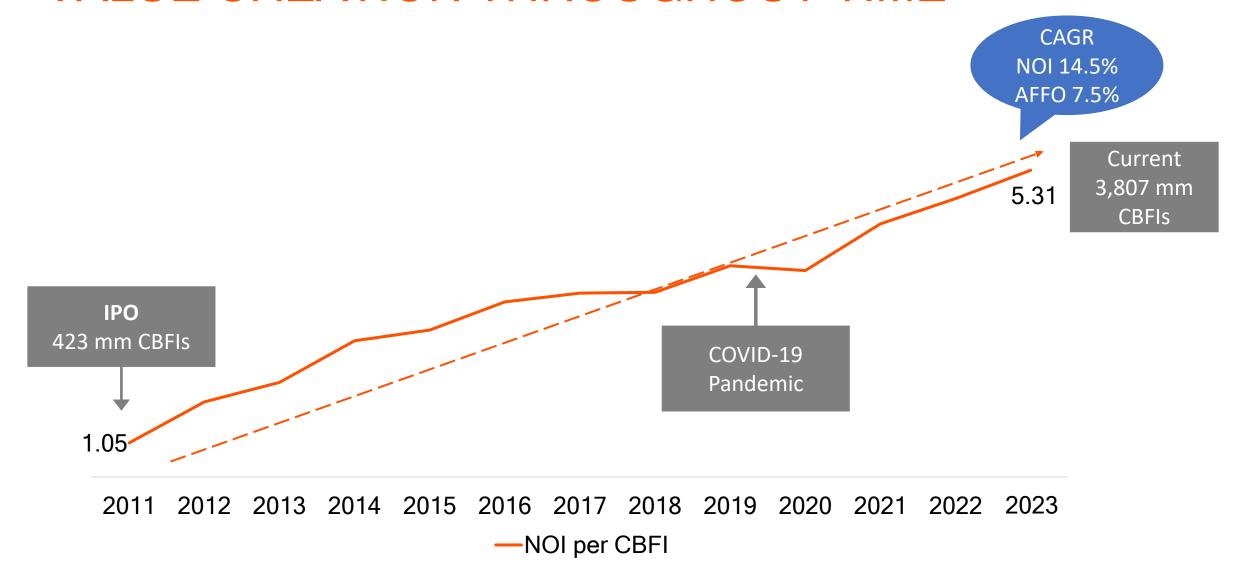
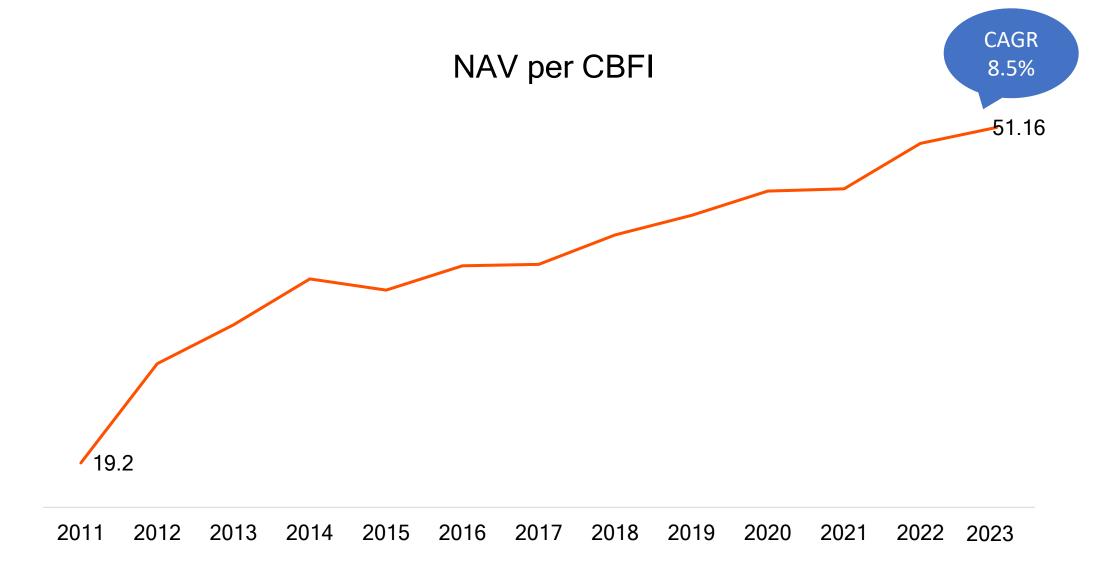
FUN O

CORPORATE PRESENTATION 4Q23

VALUE CREATION THROUGHOUT TIME

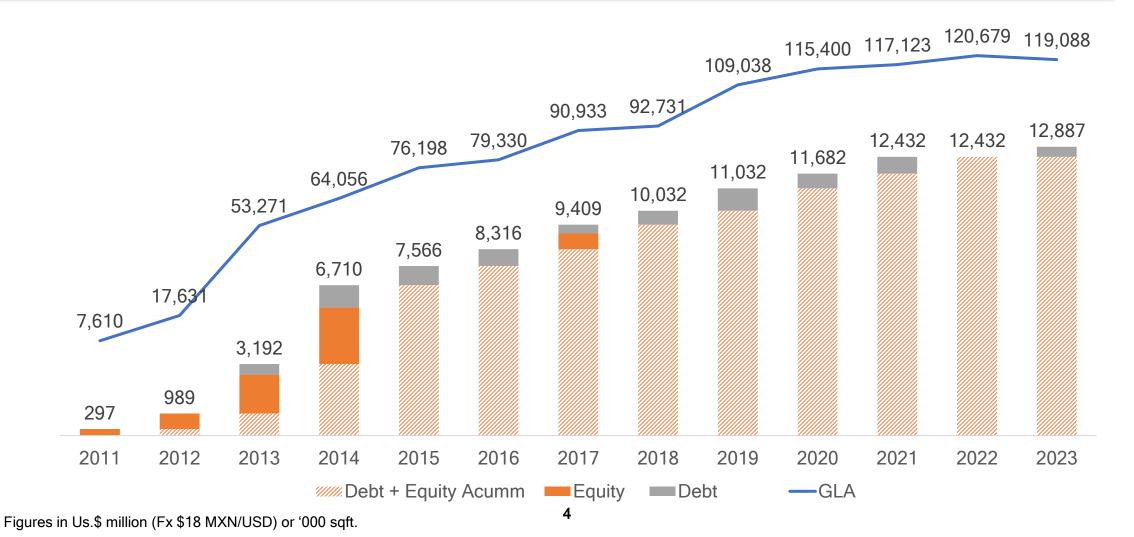


VALUE CREATION THROUGHOUT TIME

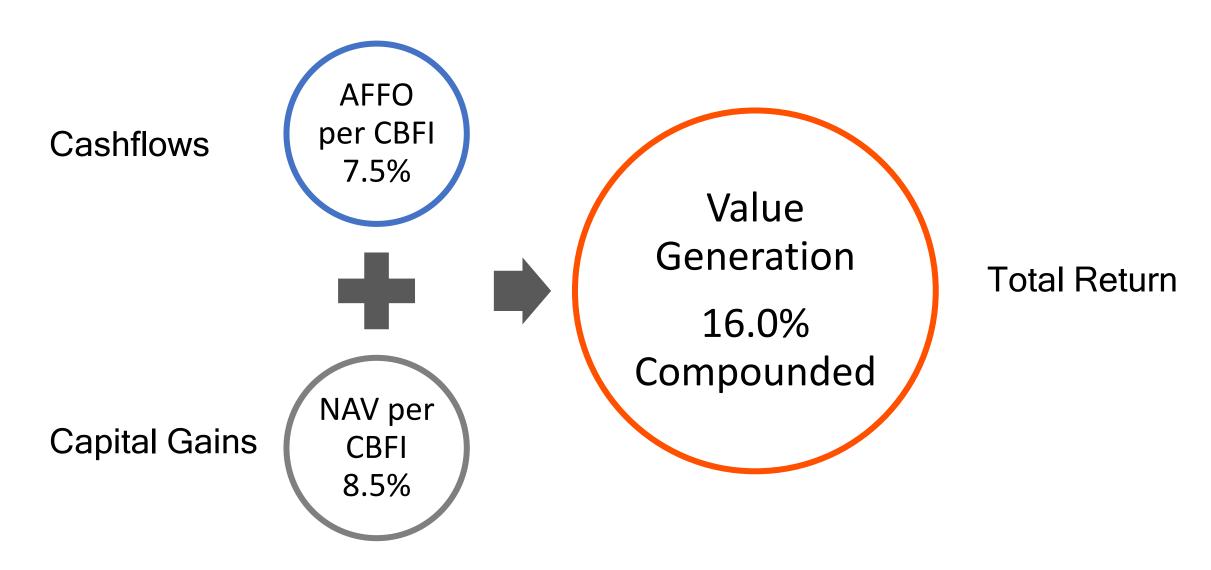


PROVEN TRACK RECORD CAPABILITY TO DEPLOY CAPITAL

In approximately 11 years, FUNO has successfully obtained approximately Us \$13 B in public markets



VALUE CREATION THROUGHOUT TIME



FUNO TODAY

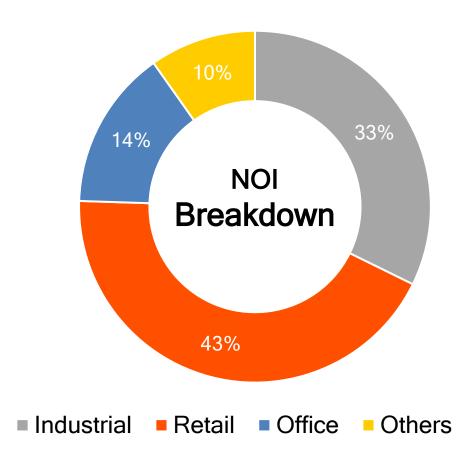
GLA: 119,087,748 sqft

613 operations

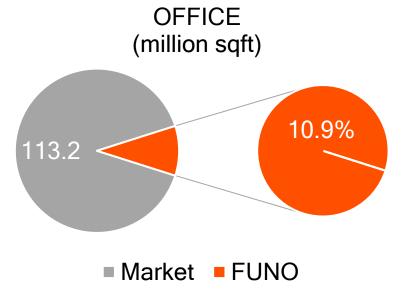
95.0% occupancy

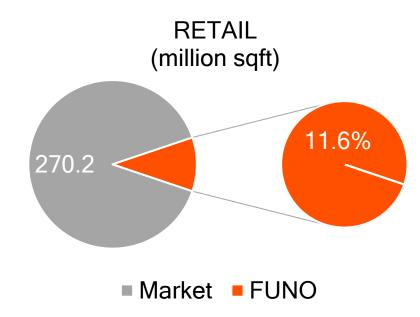
4.1 years (Avg. Term)

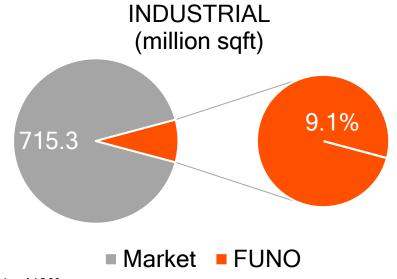
14.2 million sqft (Land bank)



MARKET SHARE







TOP TENANTS

FUNO's portfolio is highly diversified not only by geography but also by quantity and type of tenants. It comprises over 2,900 tenants who cherish their key locations, the quality of their buildings, and their relationship with their real estate partner.

Тор	Sector	%
1	Retail	8.0%
2	Education	3.7%
3	Commercial Bank	2.6%
4	Co-Working Space	2.5%
5	Services	1.6%
6	Education	1.5%
7	Entertainment	1.5%
8	Restaurants	1.4%
9	Department Stores	1.1%
10	Hotel	1.0%
	Total	24.9%

MARSH













































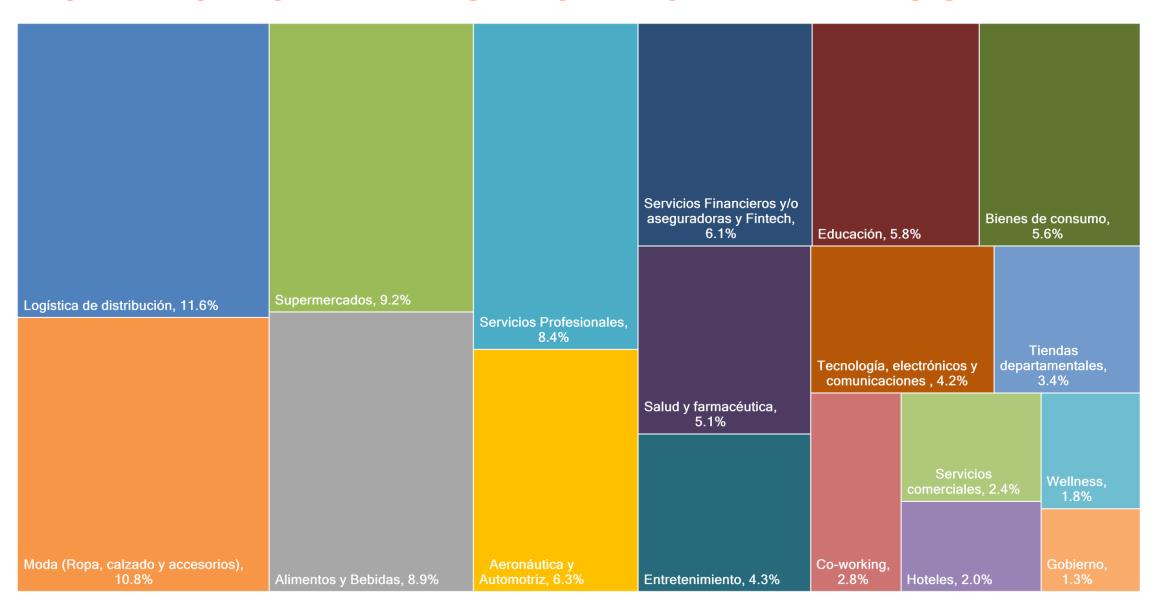








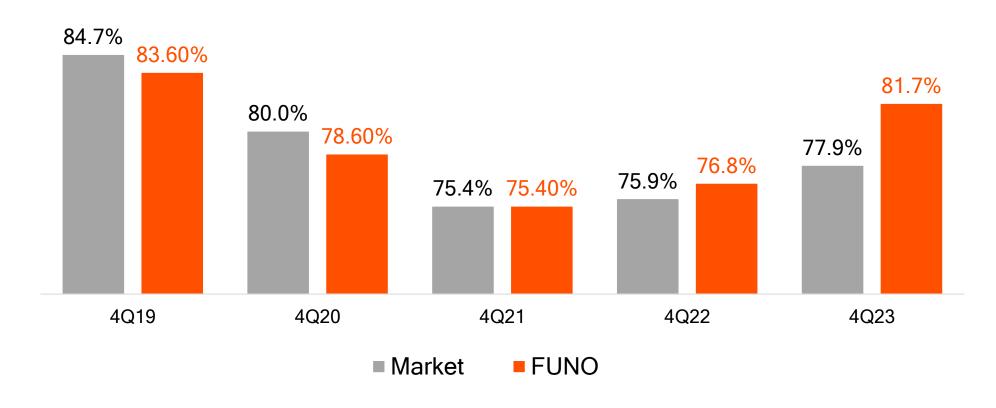
PORTFOLIO DIVERSIFICATION BY INDUSTRY





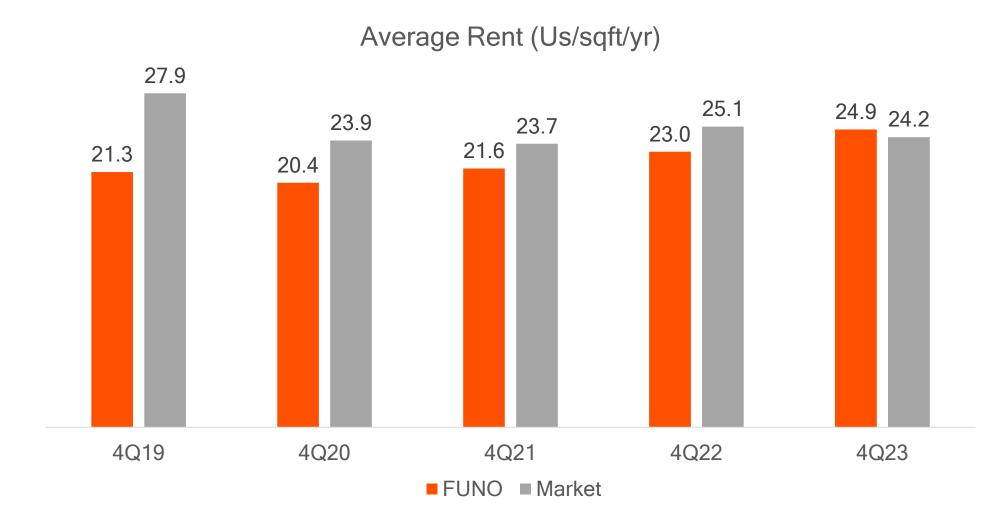
OFFICE MARKET

Occupancy Rate (%)



Source: FUNO and Colliers, Office Class A/A+. As of 4Q23.

OFFICE MARKET



FUNO'S OFFICE PORTFOLIO

















KEY TRENDS – OFFICE MARKET



9 out of 10 companies will return-to-office by 2024

OUR PORTFOLIO:

Foot traffic has increased ~25%YoY

- 46% certified





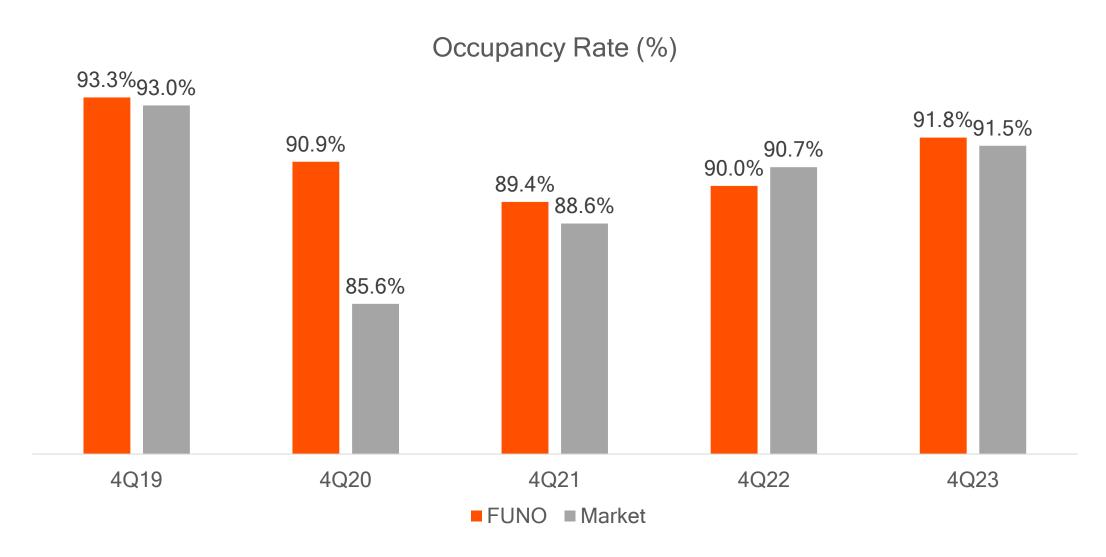
- 72% of companies have mandated office return and say return-to-office has improved revenues
 - Only 4% of companies have plans to stop operating a physical space
 - There is a demand for flexible offices with major adoption of technologies. Nevertheless, they need to lease 100% of the space
- More demand for office's spaces delivered with tenant improvements
- Increase in the investment of sustainable buildings

Source: Unispace - Global Worlplace Insights, Resume Builder

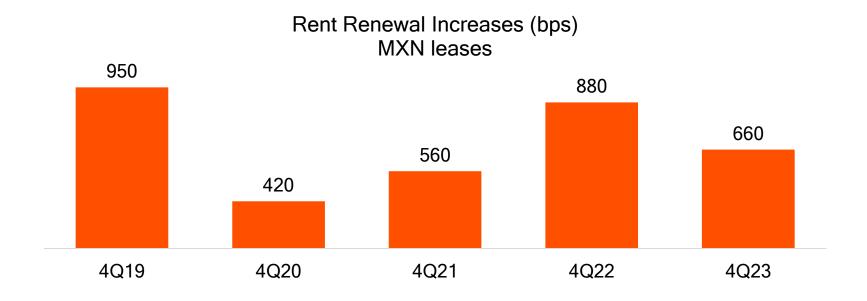
Colliers - Office Market Trends

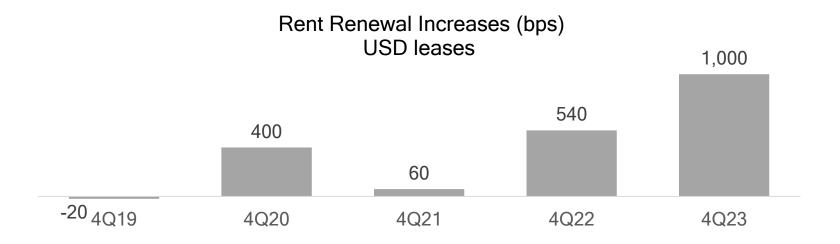


RETAIL MARKET



RETAIL MARKET





FUNO'S RETAIL PORTFOLIO





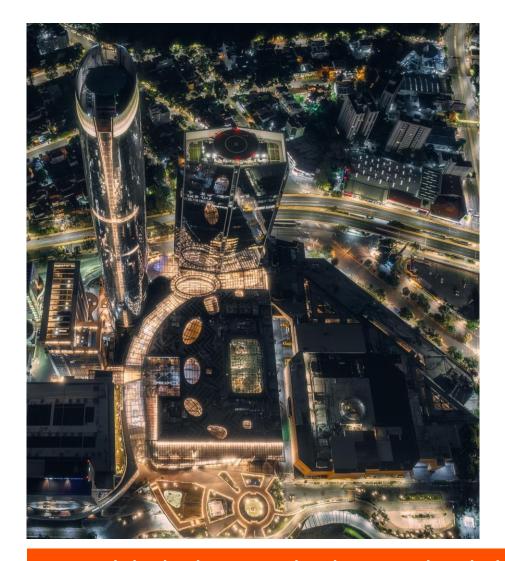








MITIKAH - ONE OF A KIND



	GLA Oc	cupancy
	(gqt)	%
Retail	1,147,009	98.4%
Office	1,785,704	93.5%
Total	2,932,714	95.3%

	GLA (sqft)	Units Sold
Condo Tower	968,751	~87%

Mitikah's shopping mall receives over 1 million people per month only one year after its opening.



It is the largest mixed-use project in Latin America and the first certified shopping mall of its kind

KEY TRENDS- RETAIL MARKET

FUNO is well positioned to take advantage of the market opportunity:

Presence country-wise in different types of formats

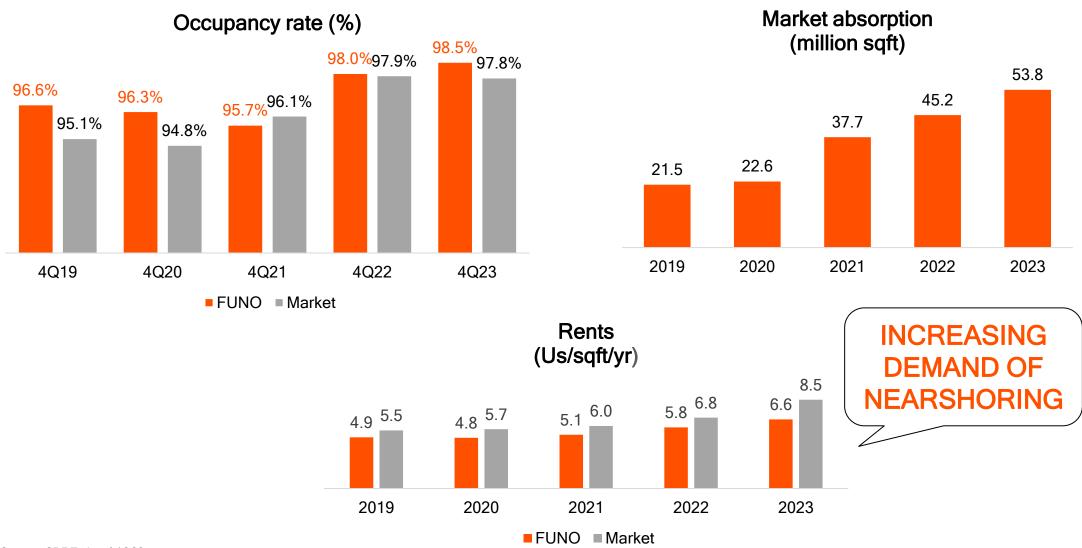
8% of our projects are EDGE certified and 6% are in process of certification



Sources: COMARCH- Industry Trends Report. Colliers- Retail Market Overview 1S2023. Teamcore- Retail. Insights 2023. Asociación Mexicana de Venta Online.



INDUSTRIAL MARKET



Source: CBRE. As of 4Q23. (1) Excludes business parks.

CONSTRAINS TO SUPPLY



Private Property Land



Limited Energy in North



Tight Labor in North



North is prone to Water-stress

LIMITED NEW SUPPLY IN SIZE



CKDs 0.5mm sqm FIBRA PROLOGIS* (~5.4 sqft)

~2.5mm sqm (~26.9mm sqft) over 3 Years

0.5mm sqm (~5.4 sqft)

SUPPLY-DEMAND INBALANCE

3-Year Supply

2.5mm sqm

(~26.9mm sqft)

3-Year Demand

~14.1mm sqm (~161.5mm sqft)

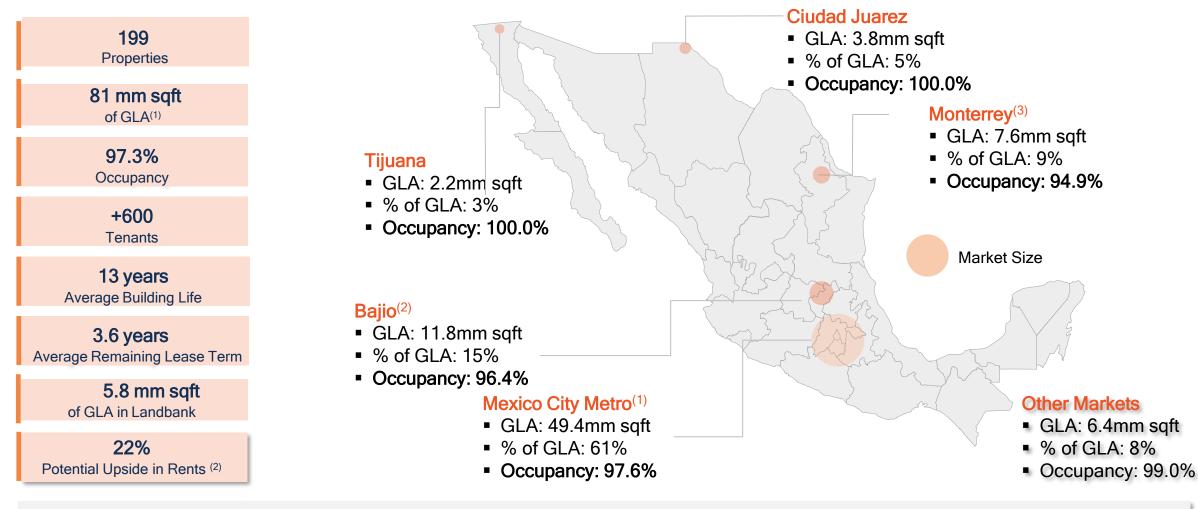
MASSIVE GAP IN SUPPLY

ONLY



CAN FILL THE GAP

NEXT: THE LARGEST INDUSTRIAL REIT



Nationwide presence through 80.7 million sqft of GLA and 11.6 million sqft in land reserves to develop additional 5.8 million sqft of GLA

Sources: INEGI, Company information. Notes: (1) Includes 1 property which is currently under stabilization and 374k sqm of GLA under development. NEXT will acquire fully stabilized Jupiter properties from e-group. (2) Next overall lease spread calculated considering only the markets in which NEXT's average rent is lower than the market's average rent. Average market rent per sqft according to CBRE 2Q2023.

San José Tulti Park III





Tulti Park IV



Santín



Tepoz Park1



San Martín Obispo I



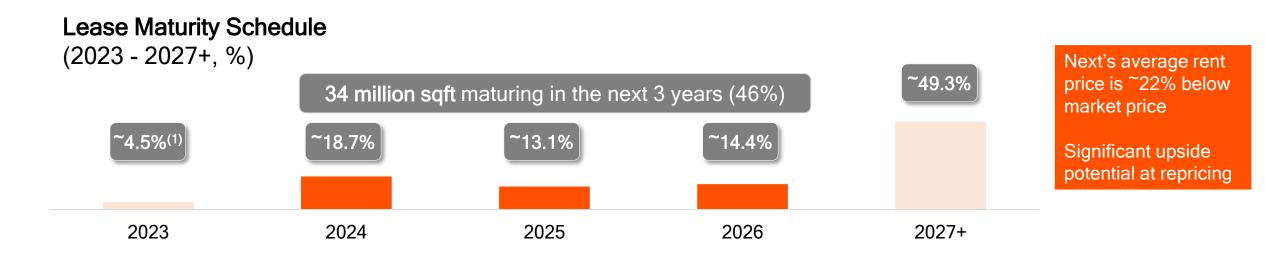
San Martín Obispo II



Tijuana Alamar

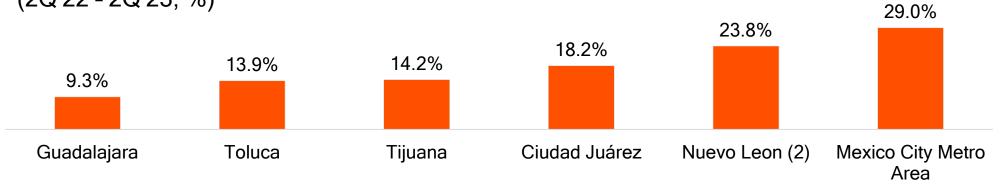


NEXT: ORGANIC GROWTH OPPORTUNITIES





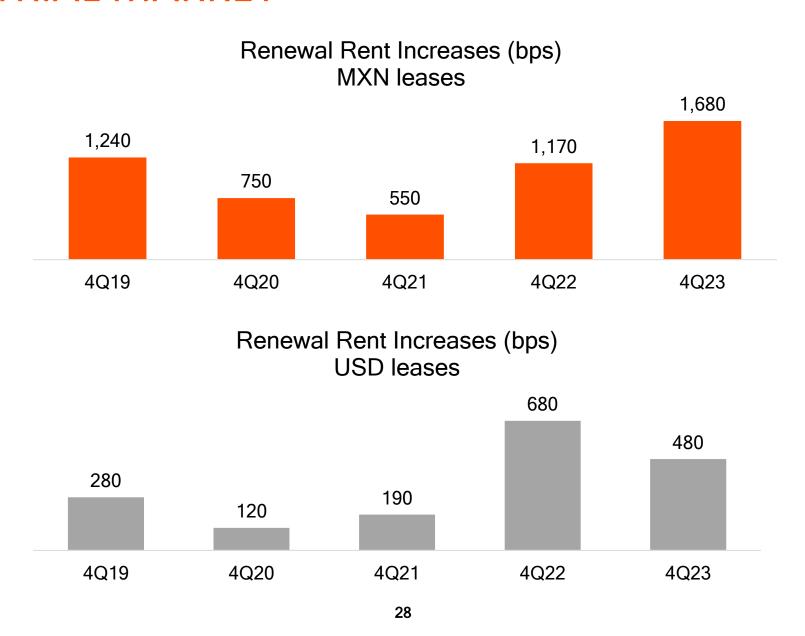
(2Q'22 - 2Q'23, %)



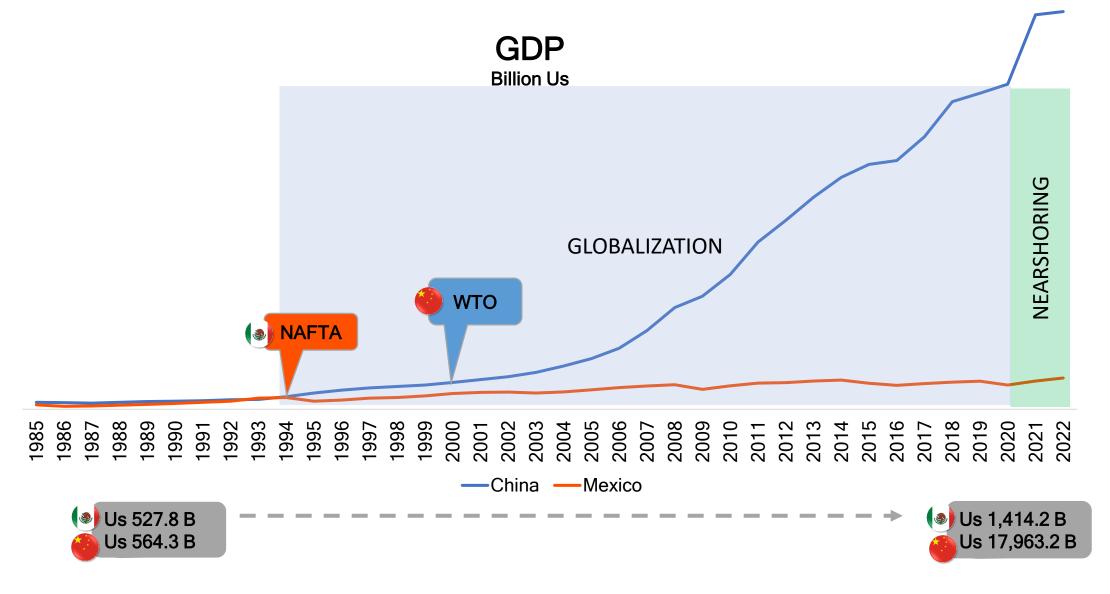
Next's portfolio is located in the most dynamic markets

Source: Company Information, CBRE. Notes: (1) Includes 2.2% of implicit renewals. (2) Growth from Monterrey.

INDUSTRIAL MARKET



WHERE WE COME FROM



FUNO'S LANDBANK

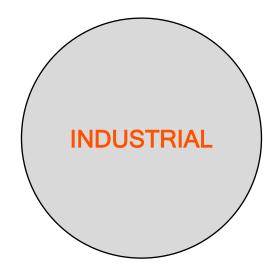
Over 14 million sqft of shovel-ready land strategically located to take advantage of future growth opportunities.



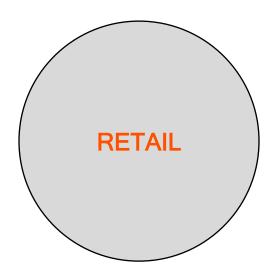
Market	SQFT
Mexico City Metropolitan Area	7,432,985
Other Markets	2,251,203
Torreon	2,143,147
Queretaro	733,563
Tijuana	602,531
Monterrey	478,458
Ciudad Juarez	326,953
Reynosa/Matamoros	254,728
Total	14,223,569

NEARSHORING'S IMPACT ON FUNO'S PORTFOLIO

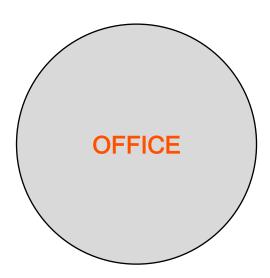
Given the diversification of FUNO's portfolio, the impact of nearshoring will drive all of FUNO's segments



New manufacturing companies relocating to Mexico to serve the needs of the North American market



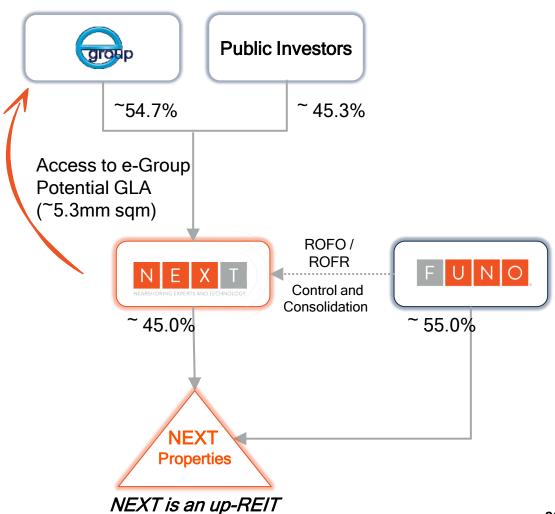
Growing cities will require more retail centers and shopping malls to meet the basic needs of their population



New companies entering Mexico will require space to manage their businesses (local offices)

FUNO IS NOT DIVESTING FROM ITS INDUSTRIAL PORTFOLIO

Pro Forma Structure



- FUNO will control and consolidate financial results of Fibra NEXT.
- FUNO will continue to receive cashflows from its investment in NEXT.
- FUNO will continue to benefit from the acceleration of NEXT's growth.

NEXT Compares Favorably Against its Mexican Industrial Real Estate Peers

	N E X T	vest	FIBRA PROLOGIS*
Operational GLA mm sqm (mm sqft)	7.5 ⁽¹⁾ (81.1)	3.4 (36.9)	4.1 (44.2)
Potential GLA mm sqm (mm sqft)	13.4 (143.8)	4.8 (51.3)	5.6 (60.2)
Occupancy rates	97.3%	97.3%	98.4%
NOI 3Q'23 LTM ⁽²⁾ (US\$ mm)	\$465	\$192	\$260
In Place NOI (US\$ mm)	\$522	N/A	N/A
NOI margin	92.6%	93.8%	86.0%
EBITDA 3Q'23 LTM ⁽²⁾ (US\$ mm)	\$439 ⁽³⁾	\$170	\$236
EBITDA margin	87.2%	82.6%	77.8%
Management Structure	Internal	Internal	External
Development	Internal	Internal	External

Sources: Company information, peers' filings as of 3Q23 and broker reports.

BEST-IN-CLASS CORPORATE GOVERNANCE STRUCTURE



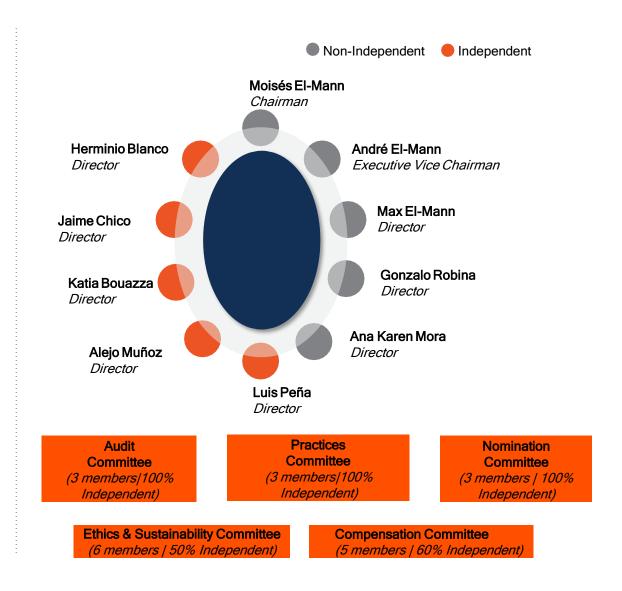
Raúl Gallegos NEXT CEO



Carlos Pantoja
NEXT CFO



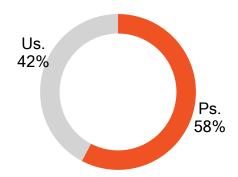
Diego Noriega NEXT CLO

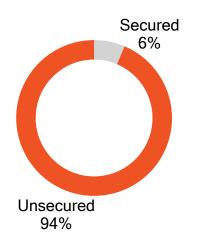


DEBT PROFILE

DEBT PROFILE AS OF TODAY

- Average Life of Debt⁽¹⁾: 8 years
- Average Cost of Debt⁽²⁾: 9.24%
- LTV 4Q23: 40.1%
- Net Debt / EBITDA⁽³⁾: 6.7x





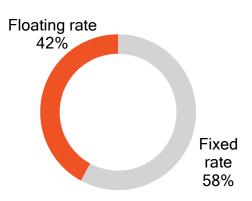
CREDIT RATING

International		Outlook	
Moody's	BAA2	Negative	
Fitch Ratings	BBB-	Watch Evolvin	

Local







⁽¹⁾ After bond 2024 refinancing.

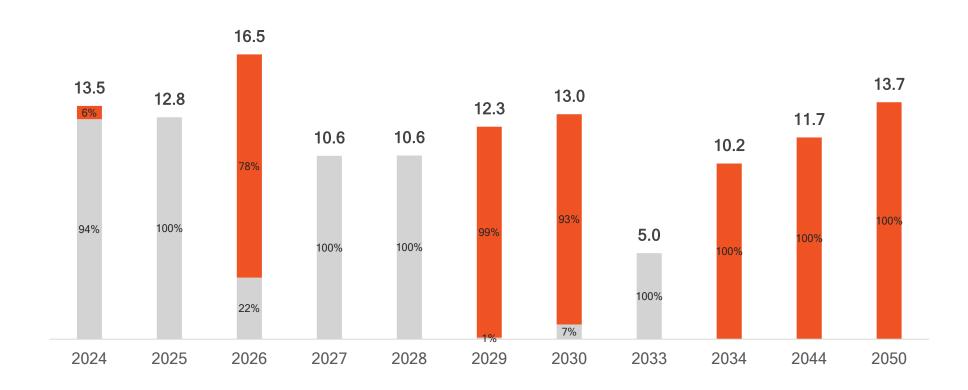
⁽²⁾ Includes the effect of financial derivatives after bond 2024 refinancing.

^{(3) 4}Q23 EBITDA x 4

MATURITY PROFILE

Figures in billion pesos





⁽¹⁾ After bond 2024 refinancing.

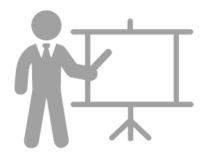
GOVERNANCE 2024







Internalization of the Advisor



Increase by 20% Gender Diversity at the Board Level







 New compensation plan to be presented in 2024, will include ESG criteria.

RECENT ESG ACCOMPLISHMENTS

Sustainable Finance

Mechanisms Us. \$3,600

million.

3 k

S&P recognized FUNO® as top best 15% worldwide on ESG practices.

SBTi approved and NET ZERO commitment by 2050.

Member of the S&P Sustainability Yearbook ESG PEGIONAL TOP RATED

4 Accomplished 5/6 environmental KPI



NET ZERO STRATEGY 2050



⁽¹⁾ The EDGE certification includes embedded carbon.

ESG HIGHLIGHTS

~13 million sqft certified (Including LEED, BOMA, Well and Edge).



We have reduced our energy consumption by 59% since 2017.



We have reduced our water consumption by 70% since 2017.



We have reduced our emissions into the atmosphere by 69% since 2017.



• We recycle 17% of the waste generated in our properties throughout the country.



We have invested 739.5 million pesos in social projects for our communities.



- We have supported 192 civil society organizations.
- At FUNO, 31% of our collaborators are women and 69% are men.



ESG STRATEGY 2030

ENERGY

Consume 20% of renewable energy on our properties

WASTEZero waste

BIODIVERSITY

Rehabilitate/Reforest /Maintain 50 km of green areas

SAFETY

Zero accidents

DIVERSITY

20% of our employees belong to a priority group*

GENDER EQUALITY

Increase the percentage of women on the Board

TRAINNING

Provide continuous ESG trainning to Board members

















SCIENCE BASED TARGET

Reduce our total emissions by 67% tCO₂e



CERTIFICATIONS

Certify 4.4 million sqm LEED, BOMA or EDGE = 37.7%



SOCIAL

Invest Ps. 160 million in projects with social impact in order to create positive effects in at least 300 communities where we operate



DEBT

Have a sustainable or sustainability-linked of the 100% new debt



INDEPENDENCE

Increase the % of independent board members in the technical committee



CORPORATE GOVERNANCE CONTINUITY

Update the succession plan for all of FUNO's government entities

^{*} People with disabilities, single parents, LGBTQ+, indigenous groups, migrants.