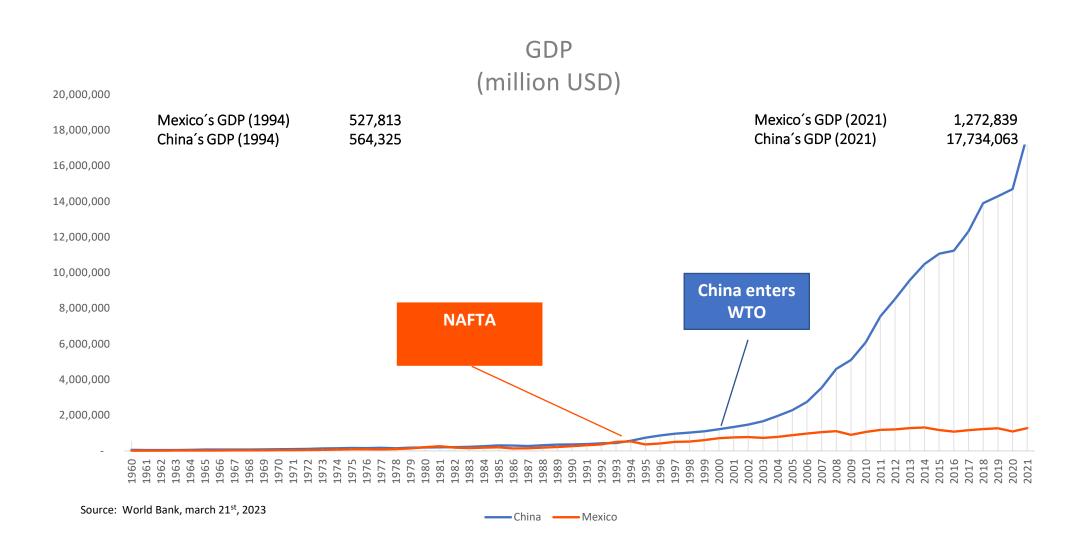
FUN O

CORPORATE PRESENTATION 1Q23

NEARSHORING OPPORTUNITY: WHERE WE COME FROM?



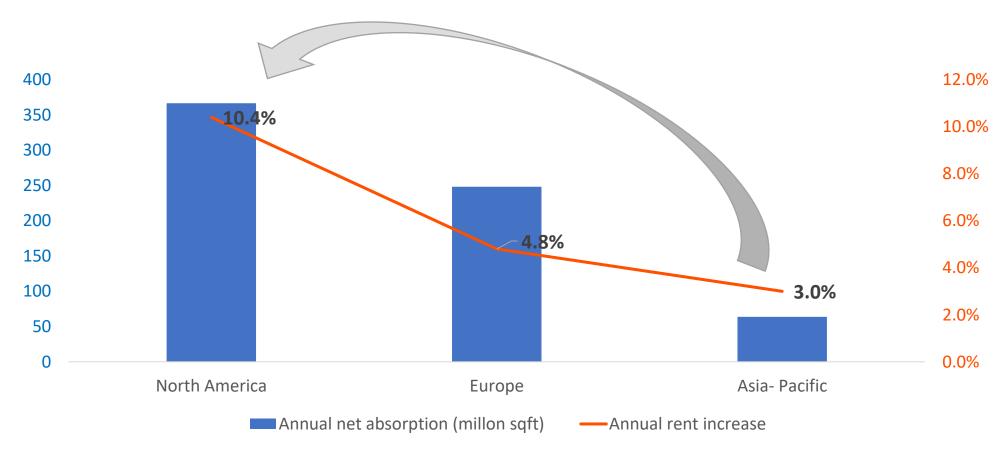
RESULTS FROM GLOBALIZATION, AMONG OTHERS

 From 1994 to 2021 the value of China's GDP grew 31.4x to reach Us. 17,734,063 million.

From 1994 to 2021 the value of Mexico's GDP grew 2.4x to reach Us. 1,272,839 million.

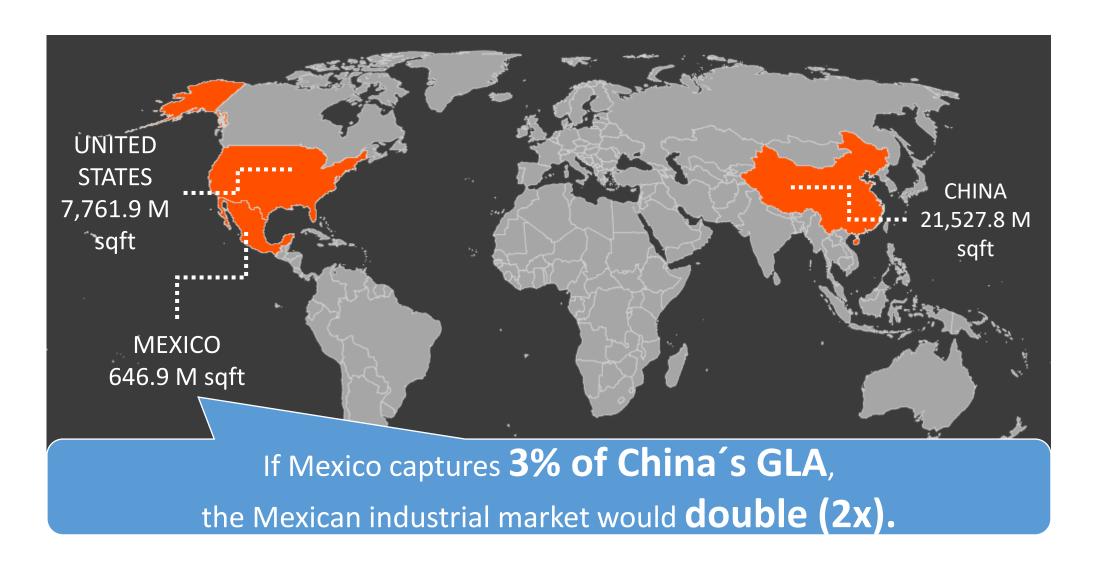
EFFECTS OF THE SUPPLY CHAIN RESHUFFLING

Million sqft absorption vs Rent increases

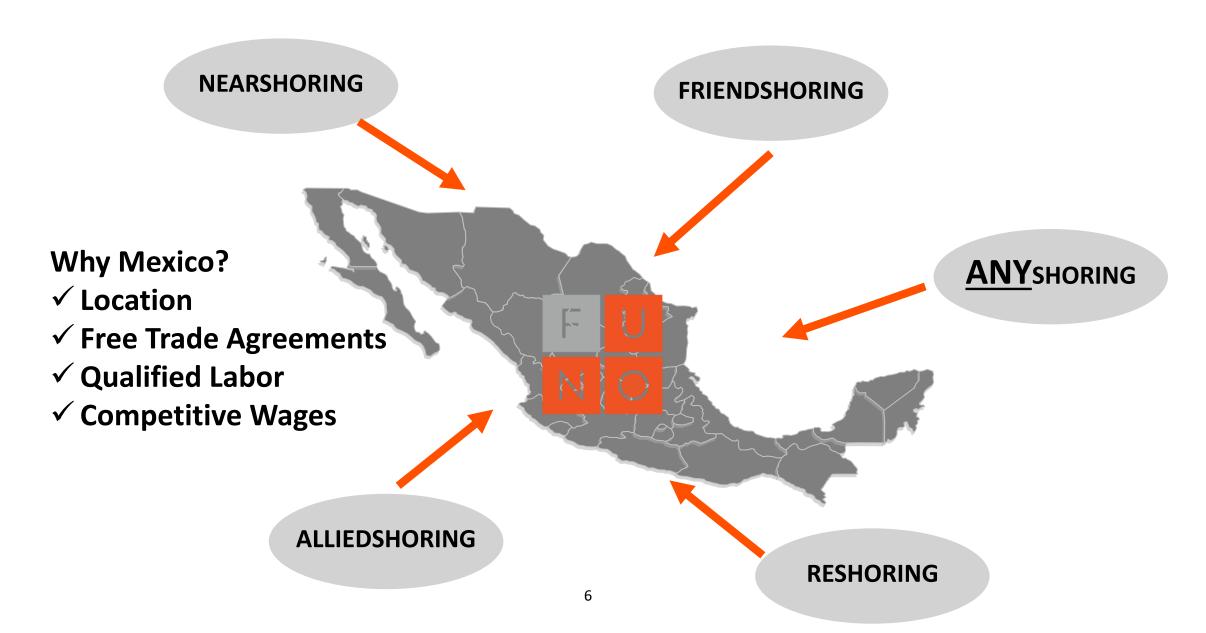


4

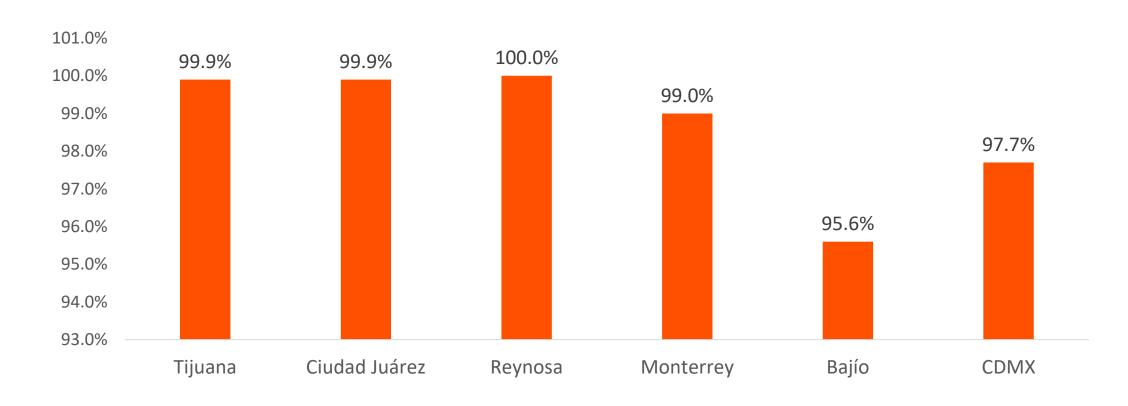
SIZING THE NEARSHORING OPPORTUNITY



THE WORLD SUPPLY CHAINS ARE CHANGING

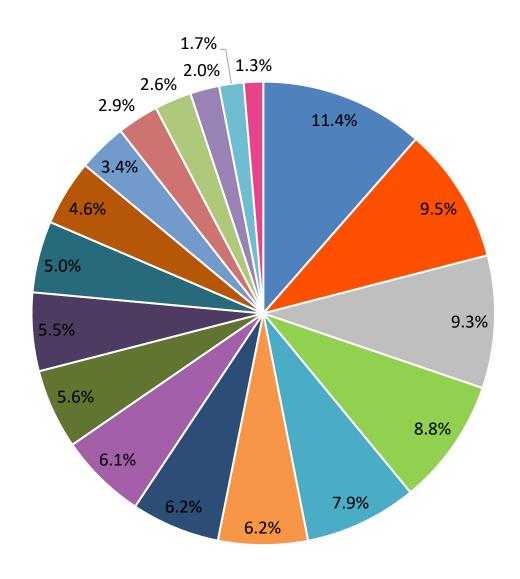


INDUSTRIAL MARKET OCCUPANCY TRENDS



The effect of NEARSHORING is REAL, Mexico's TOP markets virtually NO VACANCY.

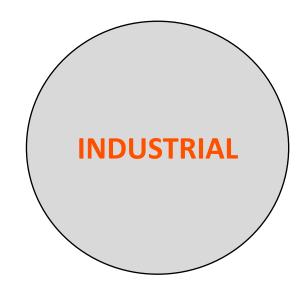
FUNO'S PORTFOLIO EXPOSURE TO DIFFERENT INDUSTRIES



- Logistics
- Grocery Stores
- Food and Beverage
- Fashion (clothes, shoes & accesories)
- Aeronautics & Automotive
- Education
- Financial services
- Consumer goods
- Health & Pharmaceutics
- Professional services
- Technology, electronics & communication
- Entertainment
- Department stores
- Co-working
- Commercial services
- Hotels
- Wellness
- Government

NEARSHORING IMPACT IN FUNO'S PORTFOLIO

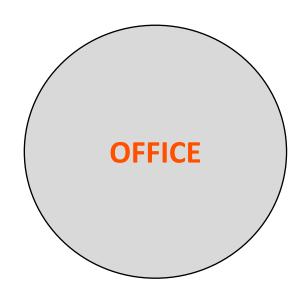
The impact of nearshoring will drive growth across FUNO given our portfolio diversification.



New manufactures moving to Mexico to serve the North America market.



Growing cities will require more grocery stores and shopping malls to serve basic necessities.



New companies moving to Mexico will require space to run their businesses (local offices).

FUNO AT A GLANCE

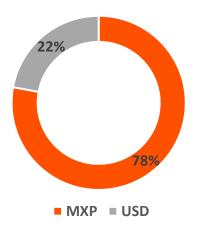
GLA: 118,294,391 sqft

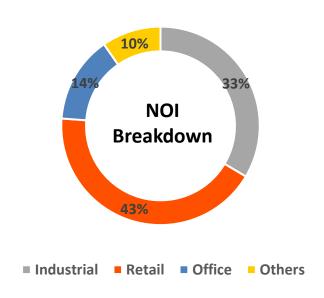
612 operations

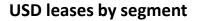
93.8% occupancy

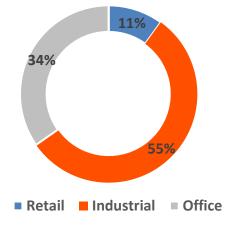
4.2 years (Avg. Term)

Leases by currency

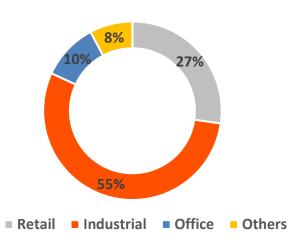








GLA Breakdown



INDUSTRIAL PORTFOLIO

<u>Logistics:</u> Near to consumption center and at the heart of the logistics center of Mexico.

<u>Light Manufacturing:</u> In established industrial parks with excellent services. Mainly located in the northern part of Mexico.

State	GLA (000's sqft)
STATE OF MEXICO	36,259.8
NUEVO LEON	7,580.4
CHIHUAHUA	4,096.7
QUERETARO	3,527.1
TAMAULIPAS	2,890.6
JALISCO	2,854.3
BAJA CALIFORNIA	2,151.7
COAHUILA	1,184.8
PUEBLA	1,087.1
HIDALGO	555.0
MEXICO CITY	483.7
AGUASCALIENTES	467.4
ZACATECAS	331.5
QUINTANA ROO	325.4
GUANAJUATO	304.8
DURANGO	249.6
CHIAPAS	167.8
MORELOS	49.8
SONORA	48.4
TOTAL	64,615.8





INDUSTRIAL PORTFOLIO

















TOP TENANTS - INDUSTRIAL

Fibra Uno's industrial portfolio has over 500 tenants who cherish their proximity to main highways, roads and connection points to the whole country.

Тор	Sector	ABR %
1	Consumer goods	2.5%
2	Logistics	2.5%
3	Retail	2.3%
4	Consumer goods	2.0%
5	Logistics	1.7%
6	Consumer goods	1.3%
7	Retail	1.3%
8	Manufacturing	1.3%
9	Services	1.3%
10	Manufacturing	1.3%
	Total	17.4%



































RETAIL PORTFOLIO

Retail: Close to the visitors and end users, in the heart of the communities we serve.



State	GLA (000's sqft)
MEXICO CITY	6,877.9
STATE OF MEXICO	5,334.7
QUINTANA ROO	2,835.9
JALISCO	2,525.9
NUEVO LEON	2,516.2
QUERETARO	1,602.7
CHIAPAS	1,219.4
CHIHUAHUA	1,081.5
VERACRUZ	1,001.8
SONORA	812.4
YUCATAN	763.9
GUERRERO	763.5
GUANAJUATO	647.9
HIDALGO	623.7
COAHUILA	529.9
NAYARIT	482.9
BAJA CALIFORNIA SUR	399.5
TLAXCALA	394.8
AGUASCALIENTES	380.1
OAXACA	294.2
TAMAULIPAS	273.2
TABASCO	255.6
SINALOA	194.6
MORELOS	163.8
COLIMA	142.0
SAN LUIS POTOSI	76.9
ZACATECAS	75.4
TOTAL	32,270.4

RETAIL PORTFOLIO



















TOP TENANTS - RETAIL

Fibra Uno's retail portfolio is highly diversified, not only by geography but also by quantity and type of tenants.

Тор	Sector	ABR %
1	Retail	18.5%
2	Entertainment	3.7%
3	Department Stores 2.99	
4	Restaurants	2.4%
5	Department Stores	1.9%
6	Commercial Bank	1.9%
7	Entertainment	1.7%
8	Services	1.7%
9	Retail	1.6%
_10	Entertainment	1.3%
	Total	37.6%





























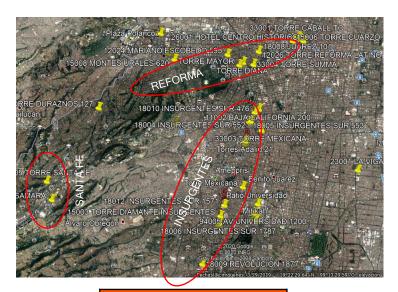
SOY TOTALMENTE PALACIO®

OFFICE PORTFOLIO

Office: In the top Mexico city's business corridors: *Reforma, Insurgentes, Lomas,* and *Santa Fe.* With some presence in key locations of *Guadalajara* and *Monterrey*.

Almost 40% of our office portfolio is LEED Certified.





State	GLA (000's sqft)
MEXICO CITY	10,586.9
JALISCO	611.3
NUEVO LEON	459.8
QUINTANA ROO	165.0
ESTADO DE MEXICO	94.6
QUERETARO	72.6
SONORA	61.5
BAJA CALIFORNIA	43.6
VERACRUZ	41.2
YUCATAN	26.5
TAMAULIPAS	15.5
AGUASCALIENTES	13.4
SINALOA	8.8
PUEBLA	7.1
COLIMA	4.1
TOTAL	12,211.9

OFFICE PORTFOLIO

















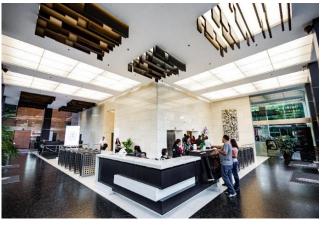
OFFICE PORTFOLIO













TOP TENANTS - OFFICE

Fibra Uno's office portfolio has irreplaceable buildings on prime locations which are one of the main attractions to our tenants.

Тор	Sector	ABR %
1	Co-Working Space	13.8%
2	Government Entity	8.2%
3	Comercial Bank	6.8%
4	Government Entity	3.5%
5	Comercial Bank	2.4%
6	Comercial Bank	2.1%
7	Services	1.5%
8	Services	1.3%
9	Services	1.1%
10	Retail	1.0%
	Total	41.6%



























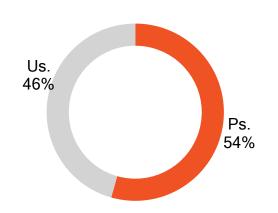


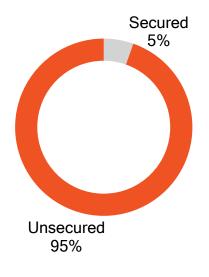


CURRENT FINANCIAL SITUATION

DEBT PROFILE AS OF TODAY

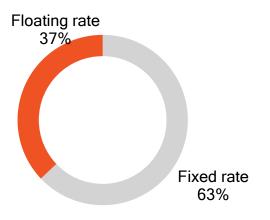
- Net Debt as of 1Q23: Ps. \$131,582.6 M
- Average Life of Debt: 8.1 years
- Average Cost of Debt⁽¹⁾: 8.64%
- LTV 2022E: 42.0%
- Net Debt / EBITDA⁽²⁾: 6.98x



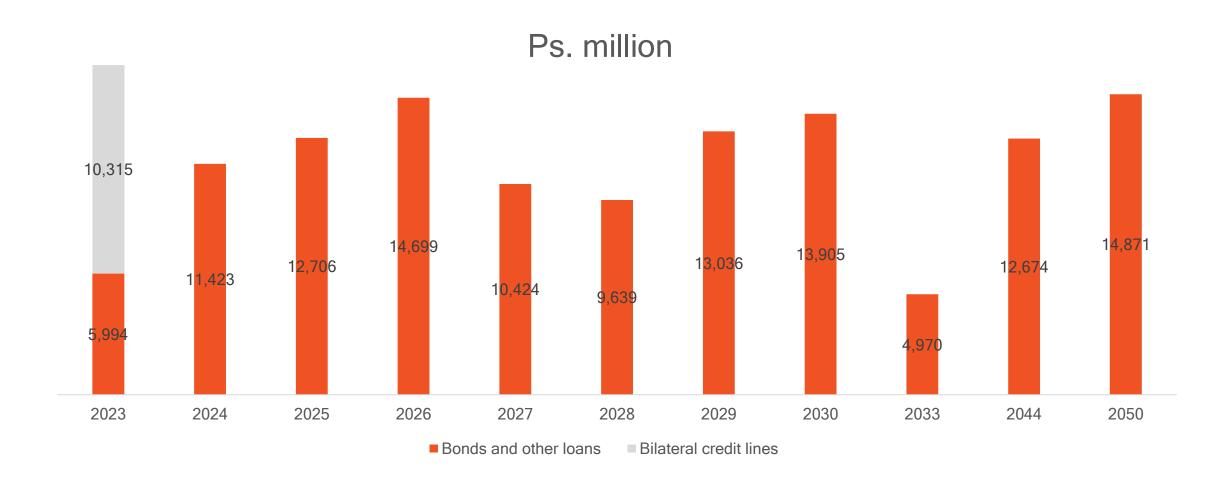


CREDIT RATING

International		Outlook
Moody's	BAA2	Negative
Fitch Ratings	BBB-	Stable
Local		
Fitch Ratings	AAA (Mx)	
Ratings Agency	AAA (Mx)	



MATURITY PROFILE



INVESTMENT PROPERTIES VALUATION

There are three different methodologies third-party appraisers use:

Rent capitalization (DCF)

- Compound effect of inflation in our revenues, as 99% of our contracts are linked to inflation (USD & MXN).
- Interest rate increase is simple and only affects 30% of our debt.

Comparable transactions

- Latest transactions in the industrial segment were close at range of a 6% - 7% cap rate. At an average of ~Us. 810 per sqm.
- There are not many transactions in the retail and office segments.
 In the 3Q22, FUNO sold a portfolio of 23 properties (standalone retail and bank branches) at a 6.8% cap rate.

Replacement cost

Cost of construction's raw materials has increased significantly in the last 2 years.

- Steel rebar
- Concrete / cement
- Aluminum
- Elevators / escalators
- Among others

On average, the cost of develop a new property cost around 25%-35% more than pre-pandemic levels. Including financial cost.

All three methodologies point towards an increase in the value of our investment properties.



Whenever construction cost increase, rent increase in the same proportion.

The question is not **if**, but **when**?

It depends on the supply-demand dynamic of each of the segments:

Industrial Retail Office



Strong demand, tight market. Currently seeing rent increases above inflation.



80% of tenants selling 20% above pre-pandemic levels.
Rent increases above inflation.



In recovery path from the pandemic. Occupancy gains first, rent recovery last.



In addition, FUNO is actively doing asset recycling

HISTORIC ASSET RECYCLING

- In 2017, we started recycling non-essential properties of our portfolio.
- Since we started, by segment, we have sold:

TOTAL	Ps. \$9,604 M	1.25x BV
Others	Ps. \$1,729 M	1.19x BV
Industrial	Ps. \$6,757 M	1.25x BV
Retail	Ps. \$552 M	1.42x BV
Office	Ps. \$566 M	1.34x BV

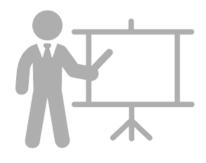
GOVERNANCE 2023



Update our Board Members and C-Suite succession plan



Increase by 10% Gender Diversity at the Board Level



Training Board Members on ESG matters



 New compensation plan to be presented in 2024, will include ESG criteria.

RECENT ESG ACCOMPLISHMENTS

Sustainable Finance Mechanisms Us. \$2,540 M S&P recognized FUNO® as top best 15% worldwide on ESG practices

SBT established by FUNO. SBTi review in process

2 EDGE Champion



Accomplished 3/6 environmental KPI



ESG HIGHLIGHTS

~13 million sqft certified (Including LEED, BOMA, Well and Edge).



We have reduced our energy consumption by 59% since 2017.



We have reduced our water consumption by 70% since 2017.



We have reduced our emissions into the atmosphere by 69% since 2017.



• We recycle 17% of the waste generated in our properties throughout the country.



We have invested 682.5 million pesos in social projects for our communities.



- We have supported 155 civil society organizations.
- At FUNO, 31% of our collaborators are women and 69% are men.



ESG STRATEGY 2030

ENERGY

Consume 20% of renewable energy on our properties

WASTE

Zero waste

BIODIVERSITY

Rehabilitate/Reforest /Maintain 50 km of green areas

SAFETY

Zero accidents

DIVERSITY

20% of our employees belong to a priority group*

GENDER EQUALITY

Increase the percentage of women on the Board

TRAINNING

Provide continuous ESG trainning to Board members

















SCIENCE BASED TARGET

Reduce our total emissions by 67% tCO₂e



CERTIFICATIONS

Certify 4.4 million sqm LEED, BOMA or EDGE = 37.7%



SOCIAL

Invest Ps. 160 million in projects with social impact in order to create positive effects in at least 300 communities where we operate



DEBT

Have a sustainable or sustainability-linked of the 100% new debt



INDEPENDENCE

Increase the % of independent board members in the technical committee



CORPORATE GOVERNANCE CONTINUITY

Update the succession plan for all of FUNO's government entities

^{*} People with disabilities, single parents, LGBTQ+, indigenous groups, migrants.