# Irrevocable Trust No. F/1401 (Deutsche Bank Mexico, S. A., Fiduciary Division) and Subsidiaries

Consolidated condensed financial statements for the years ended December 31, 2017 and 2016, and for the three-month periods ended December 31, 2017 and 2016





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Consolidated Condensed Statement of Financial Position As of December 31, 2017 and December 31, 2016 (Figures in thousand pesos)

Assets	Notes	Notes 31/12/2017			31/12/2016
Currents assets:					
Cash and restricted cash	3	\$	879,718	\$	5,554,120
Financial inves tments	4		4,754,730		1,956,101
Lease receivables from clients, net	5		1,449,060		990,594
Other accounts receivable	6		509,633		519,700
Accounts Receivable - Related Parties	14		60,512		80,293
Refundable tax, mainly VAT			3,318,298		2,141,696
Pre-paid expenses			765,419		430,717
Total current assets			11,737,370		11,673,221
Non-current assets:					
Inves tment properties	7		204,595,761		172,739,278
Investments in affiliates	8		4,364,675		5,178,900
Derivative Financial Instruments	11		443,698		515,055
Otherassets, net	9		1,708,942		1,920,523
Total non-current assets			211,113,076		180,353,756
Total assets		\$	222,850,446	\$	192,026,977
	Notes		31/12/2017		31/12/2016
Current liabilities:					
Borrowings	10	\$	2,474,703	\$	633,911
Accounts payable for acquisition of Investment Properties			1,834,223		1,947,373
Accounts payable and accrued expenses	12		1,391,521		1,285,024
De fe rre d re ve nue s			204,883		165,362
Dues to related parties	14		210,101		93,266
Total current liabilities			6,115,431		4,124,936
Long-term de bt	10		65,587,443		64,172,642
Long-term other accounts payable			53,277		125,530
Deposits from tenants			921,417		825,067
Long-term deferred revenues from Leases			276,331		135,467
Total current liabilities			66,838,468		65,258,706
Total liabilities			72,953,899		69,383,642
Trustors' capital					
Trus tors 'capital	15.		115,083,965		95,383,575
Retained earnings			32,512,527		25,524,669
Valuation of derivative financial instruments on cash flow hedging			(19,865)		(103,006)
Total trustors' capital			147,576,627		120,805,238
Non-controlling participation			2,319,920		1,838,097
Total shareholders' equity			149,896,547		122,643,335
Total liabilities and trustors' capital		\$	222,850,446	\$	192,026,977

 $The\ attached\ notes\ are\ part\ of\ the\ consolidated\ condens\ ed\ financial\ s\ tatements\ intermediates\ .$ 



Consolidated Condensed Income Statement For the 3-month periods ending December 31, 2017 and 2016 (Figures in thousand pesos)

(i iguiloo iii ulousulla posoo)	Notes	;	31/12/2017	ansactions Irth Quarter 2017	;	30/09/2017	3	31/12/2016	ansactions urth Quarter 2016	;	30/09/2016
Property income	16.	\$	12,670,028	\$ 3,254,961	\$	9,415,067	\$	11,756,607	\$ 3,111,151	\$	8,645,456
Maintenance revenues			1,400,070	414,877		985,193		1,230,420	327,295		903,125
Dividends revenues from beneficiary rights			254,946	68,522		186,424		157,821	41,834		115,987
Adminis tration fees			296,076	 165,497		130,579		108,000	 51,750		56,250
			14,621,120	 3,903,857		10,717,263		13,252,848	 3,532,030		9,720,818
Management fees			(753,494)	(204,547)		(548,947)		(678,686)	(172,374)		(506,312)
Operating expenses			(930,014)	(226,284)		(703,730)		(824,967)	(219,823)		(605,144)
Maintenance expenses			(1,460,556)	(436,676)		(1,023,880)		(1,293,772)	(338,121)		(955,651)
Property taxes			(336,869)	(86,890)		(249,979)		(323,074)	(82,415)		(240,659)
<b>I</b> ns urance			(152,364)	 (38,229)		(114,135)		(143,918)	 (48,390)		(95,528)
			(3,633,297)	 (992,626)		(2,640,671)		(3,264,417)	 (861,123)		(2,403,294)
Operating income			10,987,823	 2,911,231		8,076,592		9,988,431	 2,670,907		7,317,524
Interest expense			(4,926,629)	(1,344,798)		(3,581,831)		(3,826,836)	(1,083,271)		(2,743,565)
Interest revenue			637,929	 263,152		374,777		263,833	 96,442		167,391
Income after financial expenses			6,699,123	 1,829,585		4,869,538		6,425,428	 1,684,078		4,741,350
Gain on sale of investment properties			83,800	83,800		-		-	-		-
Foreign exchange gain, Net			674,393	(2,370,749)		3,045,142		(4,752,607)	(1,938,680)		(2,813,927)
Valuation effect on financial instruments			661,611	1,003,691		(342,080)		(46,624)	(47,566)		942
Fair value adjustment to investment properties and affiliates			4,505,385	1,078,029		3,427,356		11,266,275	6,185,606		5,080,669
Adminis trative platform amortization			(194,984)	(48,746)		(146,238)		(194,984)	(48,746)		(146,238)
Amortization of bank and other financial charges			(183,022)	(77,556)		(105,466)		(133,579)	(35,333)		(98,246)
Other expenses			(6,304)	-		(6,304)		-	-		-
Executive compens ation	13.		(94,968)	 21,187		(116,155)		(169,997)	 158,991		(328,988)
Consolidated net income		\$	12,145,034	\$ 1,519,241	\$	10,625,793	\$	12,393,912	\$ 5,958,350	\$	6,435,562
Controlling participation		\$	12,092,811	\$ 1,496,910	\$	10,595,901	\$	11,824,632	\$ 5,930,226	\$	5,894,406
Non-controlling participation			52,223	22,331		29,892		569,280	28,124		541,156
		\$	12,145,034	\$ 1,519,241	\$	10,625,793	\$	12,393,912	\$ 5,958,350	\$	6,435,562

The attached notes are part of the consolidated condensed financial statements intermediates.



Consolidated Condensed Statement of Changes in Trustors' Equity As of December 31, 2017 and December 31, 2016 (Figures in thousand pesos)

	Notes	Equity	Retained earnings	Financial Derivatives Reserve from Cash Flow Hedging		Derivatives Reserve from Cash Flow		Derivatives Reserve from Cash Flow		Derivatives Reserve from Cash Flow		otal controlling participation	(	Total non- controlling articipation	Total
Balance as of January 1, 2016		\$ 97,742,581	\$ 15,615,797	\$	-	\$ 113,358,378	\$	-	\$ 113,358,378						
Equity contribution	15.	2,095,942	-		-	2,095,942		1,268,817	3,364,759						
Dis tributions to trus tors	15.	(4,454,948)	(1,915,760)		-	(6,370,708)		-	(6,370,708)						
Consolidated net income		-	11,824,632		-	11,824,632		569,280	12,393,912						
Valuation of derivative financial instruments on cash flow hedging		-	-		(103,006)	(103,006)		-	(103,006)						
Balance as of December 31, 2016		\$ 95,383,575	\$ 25,524,669	\$	(103,006)	\$ 120,805,238	\$	1,838,097	\$ 122,643,335						
Equity contribution	15.	21,362,929	-			21,362,929		429,600	21,792,529						
Dis tributions to trus tors	15.	(1,662,539)	(5,104,953)		-	(6,767,492)			(6,767,492)						
Consolidated net income		-	12,092,811		-	12,092,811		52,223	12,145,034						
Valuation of derivative financial instruments on cash flow hedging					83,141	83,141			83,141						
Balance as of December 31, 2017		\$ 115,083,965	\$ 32,512,527	\$	(19,865)	\$ 147,576,627	\$	2,319,920	\$ 149,896,547						

The attached notes are part of the consolidated condensed financials tatements intermediates.



Consolidated Condensed Statement of Cash Flow For the 3-month periods ending December 31, 2017 and 2016 (Figures in thousand pesos)

The attached notes are part of the consolidated condensed financials tatements .

	31/12/2017	31/12/2016
Operating activities:		
Consolidated net income	\$ 12,145,034	\$ 12,393,912
Adjustments to non cash flow generated items:		
Fair value adjus tment to investment properties and investment in affiliates	(4,505,385)	(11,266,275)
Unrealized foreign exchange loss (gain)	(726,846)	4,188,988
Adminis trative platform amortization	378,006	328,563
Executive compensation	94,968	169,997
Interes t income	(637,929)	(263,833)
Interes t expens e	4,926,629	3,826,836
Valuation effect on financial ins truments	(661,611)	46,624
Total	11,012,866	9,424,812
Changes to working capital:		
(Increase) decrease on:		
Lease receivable	(458,466)	(277,581)
Other accounts payable	(355,934)	(434,844)
Accounts Receivable - Related Parties	19,781	(80,293)
Refundable tax, mainly VAT	(1,176,602)	2,020,066
Pre-paid expenses	(334,702)	28,943
(Decrease) increase in:		
Trade accounts payable and sundry creditors	106,497	1,358,051
Dues to related parties	116,835	(11,222)
Long-term other accounts payable	(72,253)	86,717
Deferred revenues	180,385	(61,149)
Deposits from tenants	96,350	122,764
Net cash flow from operating activities	9,134,757	12,176,264
Invesment activities:		
Investment in projects development related to acquisitions	(5,679,442)	(5,878,590)
Acquisition of investment properties	(10,052,515)	(2,529,171)
Investments in securities	(2,798,629)	344,495
Sale of investment properties	60,000	•
Investment in affiliates	458,272	87,180
Interest income	494,839	171,698
Net cash flow from investment activities	(17,517,475)	(7,804,388)
Financing activities:	(17,517,475)	(7,004,500)
Payments and anticipated prepayment of loans	(9,020,553)	(13,403,201)
Loan financing	10,810,000	17,561,558
Equity contribution	13,622,797	1,100,000
Dis tributions to trus tors	(6,767,492)	(6,370,708)
	(4,936,436)	
Interest paid  Net cash flow from financing activities	3,708,316	(3,701,323) (4,813,674)
N		
Netcash flow:		
Net (decrease) increase in cash and restricted cash	(4,674,402)	(441,798)
Cash and restricted cash at the beginning of the period	5,554,120	5,995,918
Cash and restricted cash at the end of the period	\$ 879,718	\$ 5,554,120



#### **Notes to the Condensed Consolidated Financial Statements**

### For the years ended on December 31, 2017 and 2016 (Figures in thousand pesos)

#### 1. General information, acquisitions and relevant events

#### a) General Information

The Trust F/1401 of Deutsche Bank México, SA ( "Fibra UNO" ) was settled as a real estate trust on January 12, 2011 by Fibra UNO Administración, SA de CV, (the "Trustor") and Deutsche Bank México, SA, Fiduciary Division (the "Trustee"). Fibra UNO began operations in March 2011 and was established primarily to acquire and to own real estate properties in order to lease and develop retail, industrial and mixed-use properties, as well as office and land buildings within the Mexican market.

Fibra UNO, as an investment trust in real estate ("FIBRA"), qualifies to be treated as a transfer entity in Mexico for purposes of the Income Tax Law. Therefore, all the net tax revenues generated by the operations of Fibra UNO are distributed to the holders of their Real Estate Trust Certificates ("CBFI" for its acronym in Spanish) for tax purposes and therefore Fibra UNO is not subject to Income Tax in Mexico. In order to maintain the status of FIBRA, the Mexican Tax Administration Service ("SAT" for its acronym in Spanish) established, in Articles 187 and 188 of the Income Tax Law, that Fibra UNO must distribute annually at least 95% of its net taxable result to the holders of the CBFIs issued by it.

For its operation, Fibra UNO entered into the following contracts:

- i. An advisory agreement with Fibra UNO Administración, S. C. ("Fibra UNO Administración or the Adviser") (related party) so that the adviser assists Fibra UNO in the formulation and implementation of its investments and financial strategies;
- ii. A management contract for the properties with F1 Management, SC ("F1 Management"), Operadora CVC, SC ("Operadora CVC") and F1 Controladora de Activos, S. C, ("F1 Controladora") (subsidiary companies) in order to manage Fibra UNO's operation;
- iii. A service agreement with F2 Services, S. C. ("F2 Services") (related party) to perform certain billing and collection services on behalf of Fibra UNO, subject to its supervision and monitoring;
- iv. An advisory, property management and service agreement with Jumbo Administración, S. A. P.
   I. de C. V. ("Jumbo Administración") (related party) with characteristics similar to those mentioned above, focused on certain properties;
- v. A property management contract with Finsa Holding, S.A. de C. V. to manage day to day portfolio operation ("Vermont");
- vi. A property management contract with Hines Interest, S.A. de C. V. to manage day to day portfolio operation ("Maine");
- vii. A management contract with Consultora Centro Histórico, S.A. de C. V. to manage day to day the operation of the building called Hotel Centro Histórico;
- viii. A management contract with Operadora Galgua, S.A. de C. V.- to manage day-to-day the operation of the property named Galerias Guadalajara;
  - ix. A service agreement between F1 Administración, SC (F1 Administración subsidiary company) and Banco Invex, SA, Invex Grupo Financiero acting in the capacity of the Trust F/2353 (Trust F/2353) to manage on a day to day basis the Operation of the Trust F/2353; and
  - x. A service agreement with MTK Developers, S.A. de C.V. (Indirect subsidiary) for the construction of the Project Mitikah.

The fiscal address of Fibra UNO is located in the street of Bosques de Duraznos No. 127, Floor 11, Office 1-A, Col. Bosques de las Lomas, Mexico City.



#### 1) Relevant events of the fourth quarter

- On December 15, 2017, Fibra Uno amortized the Trust Certificates (Debt) with ticker symbol FUNO 13 for \$6,850 million plus accrued unpaid interest for \$6,234.
- ii. On December 11, 2017, Fibra UNO issued unsecured debt in the local market for \$7,100 million pesos in two tranches: the first for \$1,000 million at a fixed rate of 9.2%, with a due date of November 29, 2027 and ticker symbol FUNO 17; the second tranche for \$6,100 million pesos at a floating rate of TIIE plus 85 basis points with a maturity date on December 5, 2022 and the ticker symbol FUNO 17-2.
- iii. On October 27, 2017, Fibra UNO made a deposit for the purchase of an office building located in Mexico City in the Lomas-Palmas corridor, in the corner of Montes Urales and Paseo de la Reforma, for \$6 million US dollars.
- iv. On October 23, 2017, Fibra UNO paid out the unsecured loans contracted with Santander for an amount of \$1,000 million and \$500 million pesos, which accrued interest at a TIIE rate plus 1.25% and TIIE plus 1.50%, respectively.
- v. The Technical Committee of Fibra UNO ratified distributions for \$1,718.8 million pesos, which was paid on October 4, 2017. and the number of CBFIs eligible for such distribution was 3,326,983,408.
- vi. On October 5, 2017, Fibra UNO launched a global offer for 419.75 million CBFIs at a price of \$30.50 per CBFI, including the Green Shoe, which totaled an amount of \$12,802 million pesos. The offer settled on October 9, 2017. 37% out of the CBFIs were placed through a public offering in Mexico and 63% of the CBFIs were placed through an international private offer under Rule 144A of the 1933 Securities Law of the United States of America and in other countries in accordance with S Regulation of the United States Securities Law.
- vii. On October 2, 2017, Fibra UNO obtained an unsecured loan for an amount of \$1,800 million pesos at a TIIE rate plus 1.0%, due on February 2, 2018 from Banco Nacional de México, S.A.
- viii. During the fourth quarter, Fibra UNO recorded a land sale in the city of Celaya in the state of Guanajuato, which was part of the Kansas portfolio. The sale price was \$200.2 million pesos, with a profit of \$83.8 million pesos, which is shown within the consolidated condensed income statement as a gain on sale of investment properties.

#### 2) Fourth quarter acquisitions

Portfolio	Type of Acquisition
Frimax (i)	Indus trial
Turbo (ii)	Mixe d
Apolo (iii)	Retail

i. During the fourth quarter, Fibra UNO recorded the acquisition of the land called "La Teja", part of the portfolio called "FRIMAX". The purchase price was for \$56.9 million US dollars equivalent to \$1,090 million pesos, which was paid out in cash. As of December 31, 2017, the acquisitions of the FRIMAX portfolio have been for \$3,278 million and are comprised of the acquisition of the property for industrial use known as "Doña Rosa" for \$2,108 million, of the land for development known as "Escatto" for \$80 million and the acquisition of "La Teja".



- ii. During the fourth quarter, Fibra UNO executed the acquisition of 13 properties corresponding to the "TURBO" portfolio for \$7,551 million pesos plus projects for \$1,465 million, which were paid out as follows: One part with 200,000,007 CBFIs equivalent to \$6,050.7 million, \$1,958 million in cash and the rest to be paid for \$1,007 million, which is shown in the section of Accounts Payable for acquisition of investment properties in the consolidated condensed statement of financial position.
- iii. On December 15, 2017, Fibra UNO acquired the real estate portfolio known as "Apolo II", the price of the acquisition was \$7,874 million pesos of which \$5,299 million were paid out in cash and \$2,575 million in debt. The portfolio consists of 16 operational shopping centers plus a land for immediate development.

#### 2. Basis of presentation

#### a) Basis of Presentation

The consolidated condensed financial statements were prepared in accordance with IAS 34 "Interim Financial Reports". Fibra UNO applied the same accounting policies in the interim information and in the last annual financial statements.

The Fibra UNO's Management considers that all ordinary and recurring adjustments necessary to submit appropriately the consolidated condensed financial statements were included.

Certain information and disclosures normally included in the annual financial statements prepared in accordance with International Financial Reporting Standards (IFRS) have been condensed or omitted in accordance with the Interim Financial Reports Standard. These consolidated condensed financial statements should be read in conjunction with the consolidated financial statements of Fibra UNO and their respective disclosures for the years ended December 31, 2016 and 2015 prepared in accordance with IFRS. The results of the period do not necessarily indicate the results of the year.

#### b) Seasonality

The Fibra UNO's Management does not consider the business to be subject to material seasonal fluctuations.

#### c) Details of controlled subsidiaries that have a significant non-controlling interest

The following table shows the details of subsidiaries controlled by Fibra UNO that have material non-controlling interests:

Name of subsidiary	Kind	Proport shareholding rights controllin	g and voting of non-		it (loss) o non-cor inter			trolling erest
		12/31/2017	12/31/2017	12/	31/2017	12/31/2017	12/31/2017	12/31/2017
Trust /1127 Torre Latino (i)	Office	22. 53%	22. 53%	\$	43, 424	\$ 543, 761	\$ 297, 512	<b>\$</b> 712, 578
Trust /2584 Mitikah (ii)	Mixed	35. 80%	23. 11%		8, 799	<u>25, 519</u>	2, 022, 408	1, 125, 519
Total				\$	52, 223	\$ 569, 280	\$ 2,319,920	\$ 1,838,097



- i. As of January 1, 2016 and derived from the second amendment agreement to Trust F1127/2010 (Torre Latino), in which Ecocinemas, S.A. de C.V. (Ecocinemas) as "Trustor A" and Fibra UNO as "Trustor B", will have the right to receive 22.53% and 77.47%, respectively, from the net obtained from leasing income and eventually from the sale of Torre Latino; Fibra UNO shows in its consolidated financial statements the minority interest corresponding to the 22.53% that represents the participation that Ecocinemas has over the equity of Torre Latino.
- ii. On June 27, 2016, Trust Agreement F2584 was entered into, between Fibra UNO as "Trustor A", and Trust F2353 as "Trustor B" and as Trustee, Banco Actinver, S. A., Grupo Financiero Actinver. The purpose of this Trust F2584 is to develop the mixed-use project called "Mitikah", through the commitment of Fibra UNO contributing the portfolios "Buffalo" and "Colorado" to Trust F2584, and the commitment from Trust F2353 to contribute in cash all the necessary resources for the realization of the project.

The benefits of this co-investment, whether income derived from leasing income, reimbursement, partial or total divestment of the assets, shall be distributed by the Trustee according to the timing determined by the Administrator.

On December 22, 2016, Fibra UNO executed the contribution of the portfolio "Buffalo" to Trust F2584, for \$3,660 million pesos, for the development of the Project Mitikah.

On March 31, 2017, Fibra UNO executed the contribution of the portfolio "Colorado", also known as Centro Bancomer, to Trust F2584, for \$2,517 million pesos, for the development of the project Mitikah.

Fibra UNO maintains control over Trust F2584, so it consolidates the figures of this Trust Fund into its own, due to this the contributions of Buffalo and Colorado portfolios to Trust F2584 are shown in the section of Investment Properties within the Consolidated Condensed Statement of Financial Position.

A summary of the financial information for each Fibra UNO's subsidiary with a significant non-controlling interest is detailed below. The summary of the financial information shown below represents the amounts before intercompany eliminations.

Trust 1127

	31/12/2017	31/12/2016
Current Assets	\$ 77,295	\$ 37,307
Inves tment Properties	\$ 3,242,617	\$ 3,160,323
Liabilities	\$ 46,543	\$ 11,994
Equity attributable to Fibra UNO	\$ 2,975,857	\$ 2,473,058
Non-controlling s hare holding	\$ 297,512	\$ 712,578
	31/12/2017	31/12/2016
Profit of the year	\$ 192,739	\$ 1,869,736
Profit of the year attributable to the non-		
controlling s hare holding	\$ 43,424	\$ 543,761



#### Trust 2584

	31/12/2017		31/12/2016
\$	1,676,103	\$	619,002
\$	7,366,659	\$	4,542,658
	282,902	\$	401,215
<u> </u>	,		3,634,926
<u> </u>	6,737,452	<u> </u>	3,034,920
\$	2,022,408	\$	1,125,519
	31/12/2017		31/12/2016
\$	24,579	\$	84,905
\$	8.799	\$	25,519
	\$ \$ \$ \$	\$ 1,676,103 \$ 7,366,659 \$ 282,902 \$ 6,737,452 \$ 2,022,408	\$ 1,676,103 \$ \$ 7,366,659 \$ \$ 282,902 \$ \$ 6,737,452 \$ \$ 2,022,408 \$  31/12/2017 \$ 24,579 \$

#### d) Adoption of New and Revised International Financial Reporting Standards (IFRS)

#### a. New IFRS

Amendments to IAS 7

Cash Flow statements (1)

(1) Effective for annual fiscal years beginning on after January 1, 2017, allowing early application.

#### Amendments to IAS 7 Cash Flow Statements: Provide disclosures

The modifications with disclosure initiative (Modifications to IAS 7) allow entities providing disclosures to users of financial statements be able to evaluate changes in liabilities derived from financing activities.

In order to achieve this objective, the IASB requires that the following changes in liabilities arising from financing activities be disclosed (to the extent necessary): (i) in financing cash flows; (ii) changes derived from obtaining or losing control of subsidiaries or other businesses; (iii) effect of exchange rate variations; (iv) at fair value; and (v) others.

The Fibra UNO Management does not expect any impacts as result of these modifications.

#### b. New and Revised IFRSs Issued not in Force at the Date

Fibra UNO has not applied the following new and revised IFRSs that have been issued but have not yet come into force:

IFRS 9 Financial Instruments (2)

IFRS 15 Income from Contracts with Customers (2)

IFRS 16 Leases (3)

- (2) Effective for annual fiscal years beginning on or after 1 January 2018, allowing early application.
- (3) Effective for annual fiscal years beginning on or after 1 January 2019, allowing for early application.

The Fibra UNO Management is still evaluating, quantifying and determining the effects of the application of these new Standards.



3.	Cash, cash equivalent and rest	ricted cash		31	/12/2017	3	1/12/2016
	Cash, cash equivalent and bank	de pos its		\$	753,404	\$	5,543,788
	Res tricted cash:  Res tricted cash and reserve:	funds for bank loans			126,314		10,332
	Total cash and cash equivalent	s		\$	879,718	\$	5,554,120
				<u> </u>	0.0,1.10		3,00 1,120
4.	Financial Investments			31	/12/2017	3	1/12/2016
	Trading investments - government	nt s e curitie s		\$	4,754,730	\$	1,956,101
5.	Lease receivables and others			31	/12/2017	3	1/12/2016
	Lease receivables Allowance fordoubtful account	S		\$	1,657,958 (208,898)	\$	1,084,690 (94,096)
				\$	1,449,060	\$	990,594
6.	Other accounts receivable			31	/12/2017	3	1/12/2016
	Res idential Trus t Mitikah 2585 Adminis tration fee			\$	1,262,464 348,496	\$	113,333
	Other accounts receivable				46,561		40,367
	Security Deposit				114,576		366,000
				\$	1,772,097	\$	519,700
7.	Investment properties			31	/12/2017	3	1/12/2016
	Reasonable value:			ø	100 (70 047	ė	152 250 500
	Inves tment completed Inves tment in development			\$	180,678,947 20,112,559	\$	153,350,580 15,578,504
	Land reserves				1,290,255		1,350,763
	Rights over properties with o	perating leases			2,514,000		2,459,431
				\$	204,595,761	\$	172,739,278
							· ·
	Investment Properties	Туре	Properties		31/12/2017		31/12/2016
	e at the beginning of the period			\$	172,739,278	\$	151,822,122
Acqus i Turbo	uons:	Mixe d	16		7,550,709		
Apolo l	ī	Retail	10 17		8,314,250		-
Frimax		Indus trial	3		3,277,734		_
Saqqa		Offices	1		702,240		-
	ale Kansas portfolio	Land	1		(116,425)		-
Midtov	vn Jalis co	De ve lopme nt	1		-		440,000
	Vallarta	Retail	1		-		1,477,096
Torre (		De ve lopme nt	1		-		2,898,091
-	o Tollocan	De ve lopme nt	1		•		229,295
	de Hierro Dalis co	Retail Indus trial	1 1		•		700,000 180,000
	nal investment properties and	nidus diai	1		•		
	ition cos ts				7,235,518		5,878,590
Fair val	lue adjustments to investment				4,892,457		9,114,084
				•		<u> </u>	
Dalanc	e at the end of the period				204,595,761	\$	172,739,278



8.	Investments in Affiliates	%ownership	31/12/2017	3	31/12/2016
	Torre Mayor	49%	\$ 2,821,995	\$	2,999,348
	Torre Diana	50%	 1,542,680		2,179,552
			\$ 4,364,675	\$	5,178,900

Fibra UNO records these investments based on the equity method, as established in IFRS, given the nature of the investment.

9.	Other assets, Net	3	1/12/2017	3	1/12/2016
	Adminis trative platform (1)	\$	2,043,674	\$	2,043,674
	Implementation advis ory		440,800		440,800
	Advis ory for the structuring of the real es tate		30,000		30,000
	Accumulated amortization	(805,532)			(593,951)
		\$	1,708,942	\$	1,920,523

(1) The administrative platform acquired includes personnel, technology and processes.

10.	Loans			

			Summary of loans balance as of December 31, 2017						
Туре	Institution	Currency	Interest rate	Maturity	Balance MXN		lance in sand USE		
Mortgage	Fins a Bancomext US 84.7 millones	USD	4.89%	Nov-20	\$ -		69,13		
Mortgage	HSBC Samara	MXN	<b>TIIE</b> + 2%	Sep-23	2,828,571				
Jns ecured	Actinver	MXN	TIE + 1.8%	Jun-18	410,000		-		
Jns ecured	Banamex	MXN	TIME + 1.00%	Feb-18	1,800,000		-		
Mortgage	Metlife, Mexico	MXN	7.92%	Dec-23	255,841				
Mortgage	Metlife, Mexico	MXN	7.92%	Dec-23	531,558				
Mortgage	Banorte	MXN	TIME + 1.95%	Jun-38	2,574,925				
Bond	Nacional (FUNO 13-2)	MXN	8.40%	Dec-23	3,120,900		-		
ond	Nacional (FUNO 15)	MXN	6.99%	Jul-25	7,500,000				
ond	Nacional (FUNO 13U)	UDIS	5.09%	Nov-28	2,526,338		-		
Bond	Nacional (FUNO 16U)	UDIS	4.60%	Apr-27	2,717,302				
Bond	Nacional (FUNO 16)	MXN	TIME + 0.65%	Apr-19	883,750		-		
Bond	Nacional (FUNO 17)	MXN	9.20%	Nov-27	1,000,000		-		
Bond	Nacional (FUNO 17-2)	MXN	TIME + 0.85%	Dec-22	6,100,000		-		
Bond	Internacional	USD	5.25%	Dec-24	-		600,00		
Bond	Internacional	USD	6.95%	Jan-44	-		700,00		
Bond	Internacional	USD	5.25%	Jan-26			500,00		
			Balance as of	December 31, 2017	\$ 32,249,185		1,869,13		
			Foreign e	exchange rate as of D	ecember 31, 2017		19.735		
				Dollar balance in	pesos equivalent	\$	36,888,04		
			Balance as of	December 31, 2017	in pesos equivalent		69,137,2		
				,	Short-tem loans		(2,474,70		
					Long-term loans		66,662,5		
					Transaction costs		(529,18		
					Debt's fair value		(545,8		
						\$	65,587,4		



	Institution		Summary of loans balance as of December 31, 2016						
Туре		Currency	Interest rate	Maturity	Balance MXN	Balance in thousand USD			
Mortgage	Fins a Bancomext US 84.7 millones	USD	4.89%	nov-20	\$ -	73,330			
Mortgage	HSBC Samara	MXN	THE + 2%	sep-23	2,965,714	´-			
Unsecured	Actinver	MXN	TIE + 1.8%	jul-17	410,000	-			
Bond	National (FUNO 13-2)	MXN	8.40%	dec-23	3,120,900	-			
Bond	National (FUNO 13)	MXN	THE + 0.80%	jun-19	6,850,059	-			
Bond	National (FUNO 15)	MXN	6.99%	jul-25	7,500,000	-			
Bond	National (FUNO 13U)	UDIS	5.09%	nov-28	2,368,119	-			
Bond	National (FUNO 16U)	UDIS	4.60%	apr-27	2,547,123	-			
Bond	National (FUNO 16)	MXN	TIME + 0.65%	apr-19	883,750	-			
Bond	International	USD	5.25%	dec-24	-	600,000			
Bond	International	USD	6.95%	jan-44	-	700,000			
Bond	International	USD	5.25%	jan-26		500,000			
			Balance as o	f December 31, 2016	\$ 26,645,665	1,873,330			
			Foreign	exchange rate as of D	ecember 31, 2016	20.6640			
				Dollar balance in	pesos equivalent	\$ 38,710,482			
			Balance as o	of December 31, 2016	in pesos equivalent	65,356,147			
					Short-tem loans	(633,911)			
					Long-term loans	64,722,236			
					Transaction costs	(581,572)			
				Uneamed in	terests at fair value	31,978			
						\$ 64,172,642			

The financial debt establishes certain conditions of what can and cannot be done, which have been met as of December 31, 2017 and 2016.

- Fibra UNO is obligated to pay, on or before the expiration date of the property tax and other contributions.
- Maintain in good operating condition all its useful properties and related assets necessary for the proper operation of its business, except for normal wear and tear.
- Maintain wide hedging/coverage with recognized insurers over the assets, in accordance with what is determined by the real estate industry in order to repair or replace properties and related assets.
- Do not reduce the debt service coverage ratio (net operating income -NOI- divided by the Debt Service) of less than 1.20 1.0.

#### 11. Long Term Derivatives

In order to limit the currency risk arising from the bond issued in US dollars maturing in 2026, Fibra UNO contracted nine currency SWAPS for US\$450 million, of which US\$100 million covers only principal and US\$350 million covers principal and interest.

In order to limit the interest rate risk arising from the mortgage credit contracted with HSBC, Fibra UNO contracted two interest rate SWAPS for a total of \$2,942 million pesos, which cover interest.

In addition, Fibra UNO performed a reciprocal transaction of purchase and sale of interest rate options (COLLAR) for hedging purposes for a reference amount of \$1,889.5 million pesos. Fibra UNO would pay the counterpart if the TIIE rate is lower than 4.5% and the counterparty would pay Fibra UNO if the TIIE is higher than 8.5%.

As of December 31, 2017, the position of derivative financial instruments of Fibra UNO is comprised of nine (9) currency SWAPS and two (2) interest rate SWAPS for \$443.06 million pesos and



a Collar for \$692, which are shown in the section of derivative financial instruments in non-current assets for \$443.7 million. As of December 31, 2016, the position of the derivative financial instruments of Fibra UNO is comprised of six (6) SWAPS and one (1) Collar, which are shown in the Consolidated Condensed Statement of Financial Position in the section of derivative financial instruments in non-current assets for \$515 million pesos.

The characteristics of the SWAPS used to hedge the aforementioned risks and their fair value as of December 31, 2017 and 2016 are as follows:

No.	Notional thousand USD	Notional thousand MXN	FX	FUNO PAYS	FUNO RECEIVES	Initial date	Final date	Fair value MXN as of 31/12/17
1	50,000	944,750	18.8950	TIIE + 3.34%	5.25% USD	17/06/2016	30/01/2026	78,799
2	50,000	944,750	18.8950	TIIE - 2.77%	-	17/06/2016	30/01/2026	27,488
3	50,000	958,000	19.1600	TIIE + 3.51%	5.25% USD	28/06/2016	30/01/2026	52,434
4	50,000	958,000	19.1600	TIIE - 2.60%	-	28/06/2016	30/01/2026	6,109
5	60,000	1,113,000	18.5500	TIIE + 3.49%	5.25% USD	30/06/2016	30/01/2026	109,795
6	40,000	739,000	18.4750	TIIE + 3.59%	5.25% USD	08/07/2016	30/01/2026	72,371
7	25,000	-	20.3465	TIIE + 3.09%	5.25% USD	30/01/2017	30/01/2026	2,529
8	50,000	-	19.6000	TIIE + 2.80%	5.25% USD	30/01/2017	30/01/2026	67,995
9	75,000	-	20.3700	TIIE + 3.06%	5.25% USD	30/01/2017	30/01/2026	8,159
10	-	2,046,207	-	TIIE a 28 días	7.73%	21/02/2017	15/09/2023	12,048
11	_	896,650	-	TIIE a 28 días	7.73%	21/02/2017	15/09/2023	5,279
	450,000	8,600,357						443,006

Fibra UNO designated the SWAPS covering principal and interests (SWAPS No. 1, 3, 5, 6, 7, 8 and 9 in the table above) as Fair Value Hedges and SWAPS covering only principal or interest rate only (SWAPS No. 2, 4, 10 and 11 of the above table) as Cash Flow Hedges.

No.	Notional thousand USD	Notional thousand MXN	FX	FUNO PAYS	FUNO RECEIVES	Initial date	Final date	Fair value MXN as of 31/12/16
1	50,000	944,750	18.8950	TIIE + 3.34%	5.25% USD	17/06/2016	30/01/2026	114,703
2	50,000	944,750	18.8950	TIIE - 2.77%	-	17/06/2016	30/01/2026	37,849
3	50,000	958,000	19.1600	TIIE + 3.51%	5.25% USD	28/06/2016	30/01/2026	89,111
4	50,000	958,000	19.1600	TIIE - 2.60%	-	28/06/2016	30/01/2026	17,267
5	60,000	1,113,000	18.5500	TIIE + 3.49%	5.25% USD	30/06/2016	30/01/2026	99,999
6	40,000	739,000	18.4750	TIIE + 3.59%	5.25% USD	08/07/2016	30/01/2026	151,548
	300,000	5,657,500						510,477

The characteristics of the Collar and its fair value at December 31, 2017 and 2016 are as follows:

No.	Notional thousand MXN	Floor	Ceiling	Initial date Final date	Fair value MXN as of 31/12/17
7	1,889,500	4.50%	8.75%	01/07/2016 30/06/2028	692
	,				
No.	Notional	Floor	Ceiling	Initial date Final date	Fair value MXN as
NO.	thousand MXN	11001	Cennig	Illitial date Tillal date	of 31/12/16
7	1,889,500	4.50%	8.75%	01/07/2016 30/06/2028	4,578

As of December 31, 2017, the primary position covered by all SWAPS amounts to US\$450 million, of which US\$350 million covers principal and interest and US\$100 million covers only principal, and \$2,942.9 million pesos which only cover interest rates.



As of December 31, 2017, the fair value of the SWAPS was determined by an internal model, proving their effectiveness prospectively and retrospectively, which was highly effective between 80% and 125%.

12.	Accounts payable and Accrued Expenses	3	1/12/2017	31/12/2016	
	Inte res t paya ble	\$	969,583	\$	985,461
	Accrued expenses and other payables		268,729		168,834
	Suppliers .		153,209		130,729
		\$	1,391,521	\$	1,285,024

#### 13. Payments made in CBHs

The compensation costs related to this plan as of December 31, 2017 and 2016 were \$95 million pesos and \$169.9 million pesos, respectively. During the second quarter of 2017, 4,301,897 CBFIs were put into circulation as a result of this program.

14. Transactions and balances with related parties	31	1/12/2017	31/12/2016	
Revenues:				
F1 Adminis tración, S.C.				
Administration fees (6)	\$	151,941	\$	108,000
Expenses:				
Fibra UNO Adminis tración				
Acquisition fees 3% (1)	\$	76,708	\$	385,340
Administration fees 0.5% (1)	\$	653,904	\$	577,235
Parks Des arrolladora, S. A. de C. V.				
Services rendered (4)	\$	188,030	\$	1,493,093
Coordinadora de Inmuebles Industriales, S. A. de C. V.				
Services rendered (4)	\$	833,044	\$	367,065
G-30 LA Madre, S. A. P. I de C. V.				
Services rendered (4)	\$	172	\$	108,133
Jumbo Adminis tración				
Property managements ervices (3)	\$	402,684	\$	379,958
F2 Services				
Services rendered (2)	\$	274,100	\$	257,834
E- Adminis tración y Cons trucción, S. A. de C. V.				
Services rendered (4)	\$	-	\$	15,901
Luxe Adminis tración y Control Inmobiliario, S. A. P. I. de C. V.				
Rendered services (5)	\$	-	\$	223

- 1. Fibra UNO pays an annual fee equivalent to 0.5% of the Property plus value added tax, in exchange for advisory services and 3% on the purchase value of the properties acquired from third parties.
- 2. Fibra UNO pays a monthly fee equivalent to 2% of the revenues collected from its properties, plus the value added tax in exchange for administrative services.
- 3. In accordance with the Portfolio's management agreement, Fibra UNO will pay Jumbo Administración, SAPI de CV, an amount equal to (i) 3% of the revenues collected from the Morado Portfolio, (ii) the total amount of Maintenance fees, advertising fees and services charged by tenants and users of the properties, in accordance with their respective lease, and (iii) 0.5% per annum of the value of the contribution of the investment property, Payable for quarter overdue.



- 4. Fibra UNO entered into a construction contract with Parks Desarrolladora, S.A., Coordinadora de Inmuebles Industriales, S.A. de C.V. and G30 La Madre, S.A.P.I. Of C.V., whereby the fees will be paid out based on the advance of each construction project.
- 5. In accordance with the service provision agreement, Fibra UNO will pay Luxe Administración, SAPI de CV, the equivalent of 5% of the leasing income for each new lease contract of the Morado portfolio (not including renovations or extensions of term of existing contracts), with the intermediation of the Real Estate Representative, including the right of transfer (glove), with five years of validity of the leasing contract.
- 6. In accordance with the service agreement between F1 Administración, S.C. (F1 Administración-subsidiary company) and Banco Invex, SA, Invex Grupo Financiero acting as Fiduciary of the Trust F/2353 (Trust F/2353) for the development of the Project Mitikah, F1 Administración will be entitled to receive (i) an annual fee equal to 1.25%, plus VAT, over the Maximum Issue Amount of the Trust Fund F/2353 and (ii) after the Investment Period and any extension thereof, to 1.25% plus the corresponding VAT, over the Total Invested Amount of the Trust F/2353.

The aforementioned operations are documented through contracts with timing terms ranging from five years, and be renewable.

Balance with related parties:	31	/12/2017	31/12/2016		
Receivable to:					
Parks Operadora Hotelera	\$	59,526	\$	-	
Fundación FUNO, A. C.		152		80,293	
Othe rs		834			
	\$	60,512	\$	80,293	
	31	/12/2017	31	12/2016	
Payable to:					
Fibra UNO Adminis tración	\$	118,846	\$	72,900	
Coordinadora de Inmuebles Industriales		34,797		20,366	
Jumbo Adminis tración		27,999		-	
Parks Concentradora		19,157		-	
Fideicomis o 2304		6,045		-	
Parks Desarrolladora					
Parks Mantenimiento					
Others		3,257		-	
	\$	210,101	\$	93,266	

#### 15. Trustors' Equity

- i. The equity of Fibra UNO consists of the contribution of one thousand pesos and the amount of the resources coming from issuing of CBFIs.
- ii. As of December 31, 2017 and 2016, there are 3,956,776,551 and 3,249,305,750 outstanding CBFIs, respectively



#### Distributions

The Technical Committee of Fibra UNO has approved and paid out distributions of the corresponding tax result accounts and capital reimbursements to the CBFIs holders as follows:

Distribution dates	Tota	al distributed	uted Tax result		Capital reimbursement		
October 4, 2017		1,718,800		1,718,800		-	
Augus t 9, 2017		1,701,892		1,701,892		-	
May 9, 2017		1,684,261		1,684,261		-	
February 9, 2017		1,662,539		-		1,662,539	
Total as of December 31, 2017	\$	6,767,492	\$	5,104,953	\$	1,662,539	
November 9, 2016	\$	1,586,799	\$	317,360	\$	1269439	
Augus t 9, 2016		1,546,480		221,880		1,324,600	
May 9, 2016		1,607,651		1,376,520		231,131	
February 11, 2016		1,629,778				1,629,778	
Total as of December 31, 2016	\$	6,370,708	\$	1,915,760	\$	4,454,948	

As of December 31, 2017 and 2016, Fibra UNO distributed capital reimbursement for \$1,662.5 million pesos and \$4,454.9 million pesos, respectively, of which \$1,662.5 million pesos and \$1,629.8 million pesos correspond to fiscal years 2016 and 2015 respectively.

#### 16. Commitments

- a) Neither the Trustee nor its assets thereof are subject to any type of legal action, except those derived from its operations and routine activities.
- b) On February 8, 2018, the Technical Committee of Fibra UNO ratified, with the prior authorization of its all independent members, distributions for the concept of advanced tax result and capital reimbursement for \$1,307.7 million and \$713 million pesos, respectively. This distribution was paid out by Fibra UNO on February 12, 2018 and the number of CBFIs eligible for such distribution was 3,956,776,551 CBFIs.

#### 17. Subsequent events

On February 2, 2018, Fibra UNO paid out the unsecured loan contracted with Banamex for an amount of \$1,800 million pesos, which accrued interest at a TIIE rate plus 1.00%. At that same date, Fibra UNO made a withdrawal on this line of credit under the same conditions from the previous loan, the due date of such withdrawal is August 2, 2018.

#### 18. Approval of the Financial Statements

The consolidated condensed financial statements and their corresponding notes were authorized for its issuing by Mr. Gerardo Vargas Ateca, Vice-President of Finance of Fibra UNO, according to the approval of the Technical Committee on February 20, 2018.

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