



# FUNO ANNOUNCES ITS STRATEGIC ALLIANCE WITH SONORA GRILL GROUP, THE MOST IMPORTANT STEAK HOUSE CHAIN IN MEXICO, TO INCREASE THEIR NUMBER OF RESTAURANTS.

Mexico City. November 8<sup>th</sup>, 2018.

Fibra Uno (Mexbol: FUNO11) ("FUNO" or "Fibra Uno Trust"), the first and largest Real Estate Investment Trust in Mexico announces the strategic alliance with the Sonora Grill Group, leading Steak House chain in Mexico with presence in Mexico City, Monterrey, Guadalajara, Playa del Carmen, Puerto Vallarta, Queretaro, Merida and other major cities of the country.

Since its inception in 2004, Sonora Grill Group, a 100% Mexican enterprise, has been clearly distinguished as an avant-garde steak house, constantly innovating with different restaurant concepts such as Sonora Grill, Sonora Grill Prime, Parrilla Urbana, Roof Top and, coming soon, Holsteins. These concepts were created to give a unique culinary experience, also delivering international mixology and 4 house wines, specially produced for the group.

Sonora Grill Group is one of the most important restaurant chains in Mexico and, within its aggressive growth plan, will source its different concepts in over 3,400 square meters of FUNO's properties such as Hilton Centro, Midtown Jalisco, La Isla II in Cancun, Samara Shops, Mitikah, Alameda and Portal Norte in Mexico City, all of them with an excellent location.

Ricardo Añorve, founder and CEO of the Sonora Grill Group mentioned, "This strategic alliance is key for the expansion plan that the group has for the upcoming months. These types of alliances help us thrust our projects with solid foundations, increasing our success cases".

André El-Mann, FUNO's CEO stated, "We are very happy to become strategic partners of companies 100% Mexican and support them in their growth plans with strategic locations".

## About Fibra Uno Trust

Fibra Uno (Mexbol: FUNO11; Bloomberg: FUNO11:MM) is the first and largest FIBRA (REIT) in the Mexican market. It operates and develops a wide range of real estate assets for leasing mainly in the industrial, retail and office segments. As of September 30<sup>th</sup>, 2018, FUNO had a portfolio of 535 properties that totaled approximately 8.4 million sqm (approx. 91.0 million sqm) with footprint on all states of Mexico. Fibra Uno's strategy focuses in having the best locations with high-quality assets and geographic, segment and tenant diversification. Furthermore, Fibra Uno's management team has more than three decades of expertise in development and operation of all segments of the real estate industry.

## FUNO CONTACTS

### MEXICO

Jorge Pigeon  
T : +52 (55) 4170-7070  
investor@fibrauno.mx

### NEW YORK

Lucia Domville  
T : +1 (646) 284 9400  
fibrauno@grayling.com

### MEDIA

Francisco Galindo  
T : +52 (55) 5062 8250  
fgalindo@zimat.com.mx

MEMBER OF  
**Dow Jones  
Sustainability Indices**  
In Collaboration with RobecoSAM

